# NAMOLF TRANSACTIONAL PRACTICE AREA COMMITTEE



# ABOUT THE TRANSACTIONAL PAC

From incorporation to divestiture, and at every transition along the way, businesses demand precise and reliable transactional legal services to optimize their goals and maximize their value. The highly skilled and pre-screened minority and women owned law firms of the NAMWOLF Transactional Practice Area Committee have deep experience in the full breadth of transactional law disciplines. Through the Transactional Practice Area Committee have deep opportunities for major companies and NAMWOLF member firms to develop mutually beneficial partnerships to meet the transactional legal needs of NAMWOLF member corporations and promote diversity in the profession

## CORPORATE, M&A, & SECURITIES

The Corporate, M&A & Securities Subcommittee of the Transactional Practice Area Committee serves as a vehicle to build relationships between its members and businesses with needs in the practice areas encompassed by the Subcommittee. Our members are talented NAMWOLF firms and lawyers who specialize in a wide array of domestic and international corporate, M& A and securities transactions and who possess a wealth of experience in such practice areas. Through the sharing of the collective experience of its members, the Subcommittee seeks to increase the knowledge and expertise of other NAMWOLF member firms, corporate partners and in-house counsels.

## BANKING & FINANCE

The Banking and Finance Subcommittee of the Transactional Practice Area Committee serves as an informational resource and relationship bridge between its members and businesses in the banking and finance industries. Our members are talented lawyers with experience in a wide array of domestic and international banking and finance transactions and regulatory matters. The Subcommittee seeks to leverage the collective experience of its members to promote information exchange and professional development among NAMWOLF member firms, corporate partners and in-house counsels.

## IMMIGRATION

The Immigration Subcommittee of the Transactional PAC is a network of minority and women-owned firms that specialize in providing high-quality immigration services. Our goal is to build mutually beneficial relationships between our members and businesses with immigration needs. Our members are talented and experienced NAMWOLF firms and lawyers who share and promote the depth of knowledge and expertise with other NAMWOLF members, their partners and in-house counsel. They are dedicated to highest quality services for employers and their employees, cost effective assistance, and compliance solutions.

Our firms are capable of serving clients in all states and numerous languages.

## TECHNOLOGY

The Technology Subcommittee of the Transactional Practice Area Committee comprises member firms that specialize in a full range of technology-focused, legal services. Our practices encompass complex transactions, advanced technologies, privacy, cybersecurity, information technology, and other technology-based services. Members include lawyers that have held leadership positions within AmLaw 100 firms and Fortune 100 companies, and that are leading transactions that impact over 11 figures in annual operating revenues. Clients served by our member firms range from start-ups to Fortune 100 to Global Fortune 500 companies.

## TAX

The Tax Subcommittee of the Transactional Practice Area Committee's member firms have helped numerous clients of all sizes navigate difficult tax issues. The range of matters handled by firms extends to tax-free spin-offs, tax-exempt entity restructurings, and complex capital matters arising in joint ventures. Attorneys at firms include LLM credentialed tax attorneys and specialists with considerable experience in seeking guidance and rulings from the IRS and litigating and resolving tax disputes.

## REAL ESTATE

The Real Estate Subcommittee consists of experienced real estate lawyers from member firms across the country. Our members handle sophisticated transactions for companies and financial institutions with office, commercial, retail, industrial, warehouse, mixed use projects and other assets for development, acquisition, disposition, financing, and leasing. The experience base of our members is broad and includes providing clients with creative solutions in the areas of land use, construction, debt and equity financing, EB-5 financing, eminent domain, and redevelopment.

## LI CHEN co-chair

Managing Partner Chen Malin LLP Ichen@chenmalin.com



# TIM RECKART

Senior Partner Rusing Lopez and Lizardi, PLLC treckart@rllaz.com



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# PAC MEMBER FIRMS

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THE REAL PROPERTY.

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Avila Rodriguez Hernandez Mena & Ferri LLP www.arhmf.com   CONTACT: Asnardo Garro agarro@arhmf.com   305-779-3560 LOCATION: Coral Gables, FL	Bryant Rabbino www.bryantrabbino.com   CONTACT: B. Seth Bryant seth@bryantrabbino.com   212-967-1800 LOCATION: New York, NY	BurgherGray, LLP www.burghergray.com   CONTACT: Gopal Burgher gburgher@burghergray.com   646-513-3231 LOCATIONS: New York, NY Washington, D.C.
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Goosmann Law Firm www.goosmannlaw.com   CONTACT: Emilee Boyle Gehling gehlinge@goosmannlaw.com   712-226-4000 LOCATIONS: Sioux City, IA  Sioux Falls, SD Spencer, IA	Grant Law, LLC www.grantlawllc.com   CONTACT: Maurice Grant mgrant@gslawllc.com   312-551-0111 LOCATION: Chicago, IL	Griesing Law, LLC www.griesinglaw.com   CONTACT: Andrea Gosfield agosfield@griesinglaw.com   215-618-3720 LOCATIONS: Philadelphia, PA   New York, NY Cincinnati, OH
Johnson Blumberg & Associates www.johnsonblumberg.com   CONTACT: Iskra Panteva ipanteva@johnsonblumberg.com   312-541-9710 LOCATIONS: Chicago, IL   Milwaukee, WI Merrillville, IN	Kang Haggerty & Fetbroyt LLC www.khflaw.com   CONTACT: Jacklyn Fetbroyt jfetbroyt@khflaw.com   215-525-5850 LOCATIONS: Philadelphia, PA   Cherry Hill, JN	Kumar, Prabhu, Patel, & Banerjee www.kppblaw.com   contact: Nikhil R. Prabhu nprabhu@kppblaw.com   678-443-2220 LOCATIONS: Atlanta, GA Fairfax, VA Houston, TX Princeton, NJ
Lewis & Munday, P.C. <u>www.lewismunday.com</u>   CONTACT: Karen K. Brown <u>kbrown@lewismunday.com</u>   313-961-2550 LOCATION: Detroit, MI	<b>Liebler Gonzalez &amp; Portuondo</b> <u>www.lgplaw.com</u> LOCATIONS: Miami, FL   Orlando, FL   Tampa, FL Ft. Lauderdale, FL   New York, NY	LimNexus LLP www.limnexus.com   CONTACT: Sandy Sakamoto sandy.sakamoto@limnexus.com   213-955-9500 LOCATIONS: LOS Angeles, CA San Francisco, CA
Love and Long, L.L.P. www.loveandlonglaw.com   CONTACT: Lisa D. Love llove@loveandlonglaw.com   973-643-4333 LOCATIONS: New York, NY Washington, D.C.   Newark, NJ Philadelphia, PA	Patrick Law Group www.patricklawgroup.com   CONTACT: Lizz Patrick lpatrick@patricklawgroup.com   404-437-6731 LOCATIONS: Atlanta, GA   Chicago, IL	Perez & Morris LLC www.perez-morris.com   CONTACT: Juan Perez jperez@perez-morris.com   614-431-1500 LOCATIONS: Columbus, OH   New City, NY   New York, NY
Pugh, Jones & Johnson, P.C. www.pjjlaw.com   CONTACT: Glenn Weinstein gweinstein@pjjlaw.com   312-768-7800 LOCATIONS: Chicago, IL New York, NY	Quintarios Prieto Wood & Boyer www.gpwblaw.com   CONTACT: Joan M. Lebow joan.lebow@qpwblaw.com   714-557-360 LOCATIONS: Orange County, CA   Los Angeles, CA San Francisco, CA	Reyes Kurson, Ltd. www.rkchicago.com   CONTACT: Lauren Mack Imack@rkchicago.com   312-332-0055 LOCATION: Chicago, IL
Rusing Lopez & Lizardi, PLLC www.rllaz.com   CONTACT: Tim Reckart (CO-CHAIR) treckart@rllaz.com   520-792-4800 LOCATION: TUCSON, AZ	Sanchez & Amador LLP www.sanchez-amador.com   CONTACT: David Sanchez sanchez@sanchez-amador.com   213-955-7200 LOCATION: Los Angeles, CA	Sapientia Law Group PLLC www.sapientialaw.com   CONTACT: Sarah Oquist sarah@sapientialaw.com   612-756-7100 LOCATION: Minneapolis, MN
SMGQ Law www.smgqlaw.com   CONTACT: Roland Sanchez-Medina Jr. roland@smgqlaw.com   305-377-1000 LOCATION: Coral Gables, FL	SRD Legal Group www.srdlegalgroup.com LOCATION: New York, NY	Teigland-Hunt LLP www.teiglandhunt.com   CONTACT: GuyLaine Charles gcharles@t-hllp.com   212 -269-1600 LOCATION: New York, NY
Tredway Lumsdaine & Doyle LLP www.tldlaw.com   CONTACT: Brooke M. Pollard bpollard@tldlaw.com   949-756-0684 LOCATIONS: Long Beach, CA   Irvine, CA   Downey, CA Beverly Hills, CA	Wang Kobayashi Austin, LLC www.wkalegal.com   CONTACT: Andy Wang andywang@wkalegal.com   312-833-5300 LOCATION: Chicago, IL	Wargo French www.wargofrench.com   CONACT: Alina Singer asinger@wargofrench.com   404-853-1500 LOCATIONS: Atlanta, GA   Los Angeles, CA   Miami, FL



The Corporate, M&A & Securities Subcommittee of the Transactional Practice Area Committee serves as a vehicle to build relationships between its members and businesses with needs in the practice areas encompassed by the Subcommittee Our members are talented NAMWOLF firms and lawyers who specialize in a wide array of domestic and international corporate, M&A and securities transactions and who possess a wealth of experience in such practice areas. Through the sharing of the collective experience of its members, the Subcommittee seeks to increase the knowledge and expertise of other NAMWOLF member firms, corporate partners and in-house counsels.

## Specific Areas of Expertise

- Mergers
- Stock sales and purchase
- Asset sales and purchases
- Sales of divisions, leveraged buyouts
- Restructurings
- Spin-offs
- Divestitures

- Joint ventures
- Strategic alliances
- Venture financing
- Corporate governance counselling
- Strategic business counselling
- Legal due diligence

## Corporate, M&A and Securities Subcommittee Co-Chairs:



Sandra Honegan-Pounder BurgherGray LLP Partner

spounder@burghergray.com



Ellisa Opstbaum Habbart The Delaware Counsel Group LLC Partner ehabbart@decg.com

## Corporate, M&A and Securities Subcommittee Member Firms:

### Acceleron Law Group, LLP

www.acceleronlaw.com

 Office Locations
 Silicon Valley, CA
 San Francisco, CA
 Southern California

 Firm Contact
 Robert Rugani
 rrugani@acceleronlaw.com

#### BRIEF DESCRIPTION OF experience

Acceleron holds expertise in equity and debt financings, mergers and acquisitions, sales and divestitures, venture fund representation, domestic and international strategic relationships, corporate governance and other strategic business counseling. The firm represents a wide variety of companies, including emerging growth, mid-cap, and Fortune 500 companies.

## AlvaradoSmith

#### www.alvaradosmith.com

**Office Locations** | Santa Ana, CA | Los Angeles, CA | San Francisco, CA **Firm Contact** | Thomas Zeigler | <u>tzeigter@alvaradosmith.com</u>

## BRIEF DESCRIPTION OF EXPERIENCE Coming soon

### **BurgherGray LLP**

www.burghergray.com

Office Locations | New York, NY | Washington, D.C. Firm Contact | Sandra Honegan-Pounder | spounder@burhergray.com

#### BRIEF DESCRIPTION OF EXPERIENCE

BurgherGray attorneys have structured, negotiated and closed hundreds of mergers, stock and asset sales and purchases, leveraged buyouts, and other transactions involving changes in ownership and managerial control. We also advise clients in connection with recapitalizations and restructurings, including spin-offs, divestitures, joint ventures and strategic alliances.

### **Griesing Law, LLC**

www.griesinglaw.com

Office Locations | Philadelphia, PA | Brooklyn, NY | Cincinnati, OH Firm Contact | Andrea Gosfield | agosfield@griesinglaw.com

BRIEF DESCRIPTION OF EXPERIENCE Coming soon

### Avila Rodriguez Hernandez Mena & Ferri LLP

www.arhmf.com

Office Location | Coral Gables, FL Firm Contact | Asnardo Garro | agarro@arhmf.com

#### BRIEF DESCRIPTION OF EXPERIENCE

In a global economy, ARHMF's transactional attorneys find viable solutions to help multinational, international and domestic clients understand and minimize risk from contract negotiation through closing the deal and beyond. We represent investors and private and public companies in a variety of transactional and corporate matters in the U.S., Latin America, and Europe, including complex M&A transactions and asset sales.

### Alvarez & Diaz-Silveira LLP

### www.adsllp.com

Office Location | Miami, FL Firm Contact | Albert Diaz-Silveira | <u>adiaz-silveira@adsllp.com</u>

BRIEF DESCRIPTION OF EXPERIENCE Coming soon

## The Delaware Counsel Group LLC

#### www.decg.com Office Location | Wilmington, DE

Firm Contact | Ellisa Opstbaum Habbart | ehabbart@decg.com

#### BRIEF DESCRIPTION OF EXPERIENCE

We represent a wide variety of clients across the globe in complex transactional and corporate governance matters involving Delaware business entities. The firm's transactional practice focuses on mergers and acquisitions, finance transactions, transactions involving federal tax incentive programs, and rendering domestic and cross-border third-party closing opinions. The firm applies a personalized, handson approach to solving each client's business needs.

### Kang Haggerty & Fetbroyt LLC

Office Locations | Newark, NJ | Philadelphia, PA

Firm Contact | Lisa Love | Ilove@loveandlonglaw.com

BRIEF DESCRIPTION OF EXPERIENCE

www.khflaw.com Office Locations | Philadelphia, PA | Cherry Hill, NJ Firm Contact | Jacklyn Fetbroyt | jfetbroyt@khflaw.com

#### BRIEF DESCRIPTION OF EXPERIENCE

KHF helps clients develop creative structures for securities transactions—private placements and investments, offerings, debt and equity structuring, and compliance/reporting. Our clients benefit from our practical experience and the experience of our former SEC Division of Corporate Finance and Office of Disclosure Policy attorney.

## LimNexus LLP

www.rllaz.com

Office Location | Tucson, AZ

www.limnexus.com Office Locations | Los Angeles, CA | San Francisco, CA Firm Contact | Sandy Sakamoto | sandy.sakamoto@limnexus.com

#### BRIEF DESCRIPTION OF EXPERIENCE

Rusing Lopez & Lizardi, PLLC

Firm Contact | Tim Reckart | treckart@rllaz.com

emerging companies in venture financing & exit.

We represent clients from a diverse range of industries in both domestic and crossborder transactions such as complex joint ventures, mergers and acquisitions, distribution agreements, licensing, and other business transactions. Our lawyers are experienced in debt and equity financing, asset-based loans, secured credit facilities, private placement and venture finance.

Our experience says: clients first need to understand a transaction's legal issues

and business risks to navigate the complex issues and have informed due diligence. Then drawing on this knowledge and our expertise, we document the deal and support transition. We advise entities in all legal matters and counsel

## SRD Legal Group

Wargo French LLP

www.wargofrench.com

Love and Long, L.L.P.

www.loveandlonglaw.com

Coming soon

www.srdlegalgroup.com Office Location | New York, NY Firm Contact | Suzie Scanlon | sscanlon@srdlegalgroup.com

Office Locations | Altanta, GA | Miami, FL | Los Angeles, CA

Firm Contact | Alina Singer | asinger@wargofrench.com

## BRIEF DESCRIPTION OF EXPERIENCE

## Tredway Lumsdaine & Doyle, LLP

BRIEF DESCRIPTION OF EXPERIENCE

Office Locations | Long Beach, CA | Irvine, CA | Downey, CA Beverly Hills, CA

Firm Contact | Brooke Pollard | bpollard@tldlaw.com

#### BRIEF DESCRIPTION OF EXPERIENCE

TLD Law represents closely-held businesses in Southern California with mergers and acquisitions and corporate compliance. The firm maintains approximately 300 corporate books for existing clients, and handles a significant number of business sale and purchases due to our significant ties to local businesses over the course of our 57 year history.

## **BRIEF DESCRIPTION OF EXPERIENCE** Wargo French advise entities, including corporations, nonprofit corporations, joint ventures, limited liability companies, sole proprietorships, partnerships and other business associations on general corporate and neutropschip issues marketing and

ventures, limited liability companies, sole proprietorships, partnerships and other business associations on general corporate and partnership issues, marketing and strategic business issues, complex business transactions, mergers & acquisitions and public and private securities offerings.

## NAMWOLF TRANSACTIONAL PRACTICE AREA COMMITTEE

### **IMMIGRATION SUBCOMMITTEE**

The Immigration Subcommittee of the Transactional PAC is a network of minority and womenowned firms that specialize in providing high-quality immigration services. Our goal is to build mutually beneficial relationships between our members and businesses with immigration needs. Our members are talented and experienced NAMWOLF firms and lawyers who share and promote the depth of knowledge and expertise with other NAMWOLF members, their partners and inhouse counsel. They are dedicated to highest quality services for employers and their employees, cost effective assistance, and compliance solutions.

Our firms are capable of serving clients in all states and numerous languages.

## Specific Areas of Expertise

Nonimmigrant Employment-Based Visas

- H-1B, specialty occupation workers
- TN, Canadians and Mexican NAFTA workers
- H-2, seasonal workers
- H-3, trainees
- L-1A/B, intracompany management, executive and professional transferees
- B-1, temporary business visitors
- J-1, exchange visitors
- O-1, foreigners with exceptional ability

All Employment Based Immigration including EB-1, EB-2, EB-3, EB-4 and EB-5

Corporate immigration compliance

- I-9 employment verification
- E-Verify
- Department of Labor investigations of H-1B, PERM programs, and I-9 files

Family-Based Immigration

- Adjustment of Status
- Petitions for Alien Relative
- Naturalization Application

## Immigration Subcommittee Co-Chairs:



Oscar Lizardi Rusing Lopez & Lizardi, PLLC Senior Partner olizardi@rllaz.com



Iskra Panteva Johnson, Blumberg & Associates Attorney ipanteva@johnsonblumberg.com

## Avila Rodriguez Hernandez Mena & Ferri LLP

www.arhmf.com

#### **Office Location**

Coral Gables, FL

#### **Firm Contact**

Eugenio Hernandez | ehernandez@arhmf.com

#### BRIEF DESCRIPTION OF EXPERIENCE

ARHMF's immigration team has extensive experience in assisting foreign and domestic businesses as they navigate the U.S. immigration regulatory process and formulate immigration strategies for their multinational operations. We represent foreign and domestic corporate clients in transferring personnel to the United States as well as individuals seeking to immigrate.

## Johnson, Blumberg & Associates

www.johnsonblumberg.com

#### **Office Locations**

Chicago, IL | Kalamazoo, MI | Merrillville, IN | Des Moines, IA Milwaukee, WI

#### Firm Contact

Kenneth Johnson | ken@johnsonblumberg.com

#### BRIEF DESCRIPTION OF EXPERIENCE

Johnson, Blumberg & Associates' immigration team assists public and private corporations in a variety of industries with their immigration needs. We help businesses with nonimmigrant and immigrant visas, global mobility programs, and compliance requirements.

### Perez & Morris LLC

www.perez-morris.com

#### Office Locations Columbus, OH | New City, NY | New York, NY

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## Firm Contact

John Perez | jperez@perez-morris.com

#### BRIEF DESCRIPTION OF EXPERIENCE

Perez & Morris' Transactional Practice includes Corporate Business, Real Estate and Immigration. Our attorneys regularly assist businesses in complex business transactions, real estate transfers, development and financing and in navigating through the maze of immigration laws and regulations.

### **Rusing Lopez & Lizardi, PLLC**

www.rllaz.com

**Office Location** 

## Tucson, AZ

Firm Contact

Oscar Lizardi | <u>olizardi@rllaz.com</u>

#### BRIEF DESCRIPTION OF EXPERIENCE

Rusing, Lopez & Lizardi provides companies of all sizes with current, clear, and effective advice on business immigration issues, such as obtaining non-immigrant work visas in the areas of intercompany transfers, temporary entry for business persons under the North American Free Trade Agreement, treaty investors, and specialty workers or H-1B Visas.



## NAMOLF | TRANSACTIONAL PRACTICE AREA COMMITTEE

### **BANKING AND FINANCE SUBCOMMITTEE**

The Banking and Finance Subcommittee of the Transactional Practice Area Committee serves as an informational resource and relationship bridge between its members and businesses in the banking and finance industries. Our members are talented lawyers with experience in a wide array of domestic and international banking and finance transactions and regulatory matters. The Subcommittee seeks to leverage the collective experience of its members to promote information exchange and professional development among NAMWOLF member firms, corporate partners and in-house counsels.

## Specific Areas of Expertise

- Asset-based financing
- Asset management (private investment funds)
- Bankruptcy and credit restructuring
- Commercial and industrial lending
- Commercial and residential real estate finance (including CRA)
- Consumer finance
- Corporate and commercial transactions
- Debt and equity capital markets transactions
- Debt collections
- Debt private placements
- Institutional investing •
- Letters of credit

- Loan trading and syndication
- Mortgage loan servicing
- Portfolio management and debt servicing •
- Private equity transactions (including PIPEs)
- Public finance
- Real estate foreclosures
- Risk retention financing
- State and Federal Regulatory Matters
- Structured asset purchases/sales
- Structured finance and securitization
- Structured products and derivatives
- Venture capital and early stage financing
- Whole loan purchases/sales

## Banking & Finance Subcommittee Co-Chairs:



**Gopal Burgher** BurgherGray LLP Partner gburgher@burghergray.com



Sarah Oquist Sapientia Law Group, PLLC Attorney sarah@sapientialaw.com

## Banking & Finance Subcommittee Member Firms:

## Acceleron Law Group, LLP

www.acceleronlaw.com Office Locations

Silicon Valley, CA | San Francisco, CA | Southern California Firm Contact

Robert Rugani | <u>rrugani@acceleronlaw.com</u>

#### BRIEF DESCRIPTION OF EXPERIENCE

The firm holds expertise in equity and debt financings, including the representation of issuers, private equity and venture capital. The firm also represents companies ranging from emerging growth, mid-cap, and Fortune-500 companies. Acceleron's attorneys leverage their large/international law firm experiences to provide efficient and effective legal services.

## Avila Rodriguez Hernandez Mena & Ferri LLP

Office Location

Coral Gables, FL **Firm Contact** Asnardo Garro | agarro@arhmf.com

Shardo Garro | agarro@arrini.com

#### BRIEF DESCRIPTION OF EXPERIENCE

ARHMF's banking and finance practice areas regularly advise domestic and foreign financial institutions, investors, and various other financial services organizations, including money services businesses, broker-dealers and registered investment advisors, on a variety of regulatory and transactional matters central to their businesses.

### Kang Haggerty & Fetbroyt LLC

www.khflaw.com Office Locations Philadelphia, PA | Cherry Hill, NJ Firm Contact

Jacklyn Fetbroyt | jfetbroyt@khflaw.com

#### BRIEF DESCRIPTION OF EXPERIENCE

KHF represents lenders and borrowers in a broad range of financial matters: negotiation and preparation of loan documents, securing indebtedness/collateral analysis, work-outs/forbearance/restructuring agreements, loan sales, lender liability, and creditors rights. Our attorneys find creative solutions to their clients' lending and financing needs.

## Pugh, Jones & Johnson, P.C.

www.pjjlaw.com Office Locations Chicago, IL | New York, NY Firm Contact Glenn Weinstein | <u>gweinstein@pjjlaw.com</u>

#### BRIEF DESCRIPTION OF EXPERIENCE

Pugh, Jones & Johnson, P.C. represents both lenders and borrowers in the issuance of letters of credit, revolving credit agreements and private placements and direct purchases of corporate debt. We are also nationally recognized as both bond and underwriter's counsel in the area of public finance and are listed in The Bond Buyers "Red Book."

#### Sapientia Law Group, PLLC

www.sapientialaw.com Office Location Minneapolis, MN Firm Contact Sarah Lynn Oquist | <u>sarah@sapientialaw.com</u>

#### BRIEF DESCRIPTION OF EXPERIENCE

Sapientia represents lenders and borrowers in all facets of lending and finance, whether secured by real estate, equity or other assets. With flexible alternative fee arrangements, Sapientia's attorneys and clients work together cost-effectively on finance transactions including construction and term loans, revolving lines of credit, business asset financing, loan participation, and acquisition loans.

### **AlvaradoSmith**

#### www.alvaradosmith.com

Office Locations

Orange County, CA | Los Angeles, CA | San Francisco, CA **Firm Contact** |erry Ruiz | <u>iruiz@alvaradosmith.com</u>

#### BRIEF DESCRIPTION OF EXPERIENCE

We advise lenders on all aspects of secured commercial and residential real estate lending, including: loan origination; portfolio management/ servicing; loan workout; forbearance agreements; foreclosures; purchase & sale of loans; loan participation agreements; asset management and disposition; bond counsel in tax-exempt financings; and community and economic development lending and investments (CRA).

#### BurgherGray LLP

#### www.burghergray.com

Office Locations New York, NY | Washington, D.C.

Firm Contact

Gopal Burgher | gburgher@burghergray.com

#### BRIEF DESCRIPTION OF EXPERIENCE

With over 60 years of combined experience and a client base comprised largely of financial services companies, our capital markets and finance attorneys can assist with your various banking and complex finance needs, including debt / equity offerings; structured finance / securitization; ABL and C&I lending; risk retention financing; real estate finance; and bankruptcy.

#### LimNexus LLP

#### www.limnexus.com

Office Locations Los Angeles, CA | San Francisco, CA

Firm Contact

Sandy Sakamoto | sandy.sakamoto@limnexus.com

#### BRIEF DESCRIPTION OF EXPERIENCE

We are seasoned corporate lawyers who represent companies, shareholders, and investors in connection with mergers, acquisitions, investments, asset dispositions, and corporate structuring. We are trusted advisors to our clients on a wide array of domestic and cross-border transactions. We often serve as primary counsel advising clients on corporate governance matters.

#### Rusing, Lopez & Lizardi

www.rllaz.com Office Location Tucson, AZ

Firm Contact Oscar Lizardi | <u>olizardi@rllaz.com</u>

#### BRIEF DESCRIPTION OF EXPERIENCE

We represent lenders and borrowers in loan transactions, collection matters, bankruptcy, and workouts. We are listed in the Red Book and handle bond and tax credit transactions for issuers, underwriters, and borrowers. Our Firm is AV rated by Martindale Hubble, and many of our lawyers are recognized by Best Lawyers in America, Super Lawyers, and others.

#### Wargo French LLP

#### www.wargofrench.com Office Location

Altanta, GA | Miami, FL | Los Angeles, CA

Firm Contact

Ellen English | eenglish@wargofrench.com

#### BRIEF DESCRIPTION OF EXPERIENCE

We advise private and institutional lenders and borrowers through each phase of the commercial lending process and across various lending platforms. We have experience in structuring and negotiating middle market asset-based loan transactions, including multi-bank syndicated loans, term loans, committed revolving credit facilities, lines of credit, and financing.

## NAMWOLF | TRANSACTIONAL PRACTICE AREA COMMITTEE

## **TECHNOLOGY SUBCOMMITTEE**

The Technology Subcommittee of the Transactional Practice Area Committee comprises member firms that specialize in a full range of technology-focused, legal services. Our practices encompass complex transactions, advanced technologies, privacy, cybersecurity, information technology, and other technology-based services. Members include lawyers that have held leadership positions within AmLaw 100 firms and Fortune 100 companies, and that are leading transactions that impact over 11 figures in annual operating revenues. Clients served by our member firms range from start-ups to Fortune 100 to Global Fortune 500 companies.

## Specific Areas of Expertise

Advanced Technology

- Artificial Intelligence (AI)
- Blockchain
- Cryptocurrency
- Data Analytics and Mining
- Fintech & Legaltech
- IoT (Internet of Things)
- Smart Contracts
- **Complex Transactions**
- Asset Transfers
- Data Center Co-Locations
- Outsourcing, On-Shoring, Near-Shoring & Offshoring
- Transfer Pricing

#### Cybersecurity, Data

#### Protection & Privacy

- EU GDPR and other Global Privacy
- PCI DSS (Payment Card Industry Data Security Standards)
- Vendor and Partnership Security Management

#### **Enterprise Technology**

Cloud/SaaS/PaaS

- Enterprise Resource Platforms (ERP)
- Open Source
- Software Licensing
- Vendor Sourcing Best Practices & Templates
- Intellectual Property
- Licensing & Royalty Programs
- Software and Business Method Patents
- IT-Related Corporate Requirements
- Audits, Compliance and Risk Management
- Government Relations
- Litigation
- Policies & Procedures
- New Media
- e-Commerce
- Gamification
- Social Networks
- Virtual & Augmented Reality

Telecommunications

## Technology Subcommittee Co-Chairs:



Fred Hasani Acceleron Law Group, LLP Partner

fhasani@acceleronlaw.com



Dauna Williams BurgherGray LLP Of Counsel dwilliams@burghergray.com

## Technology Subcommittee Member Firms:

## Acceleron Law Group, LLP

www.acceleronlaw.com Office Locations Silicon Valley, CA | San Francisco, CA | Southern California Firm Contact

Fred Hasani | fhasani@acceleronlaw.com

#### BRIEF DESCRIPTION OF EXPERIENCE

The firm represents Fortune 500 caliber companies in connection with the negotiation of technology transactions & agreements, including software (SaaS), data & content licensing agreements. Representative clients include Cox Media Group, Kelley Blue Book, Autotrader.com, Paciolan & USC. Our attorneys previously served as in-house counsel to high profile technology companies & as outside counsel at national law firms such as Cooley, Gibson Dunn, Wilson Sonsini, DLA Piper & Morgan Lewis.

## **Chen Malin LLP**

www.chenmalin.com Office Location Dallas, TX Firm Contact Li Chen | Ichen@chenmalin.com

#### BRIEF DESCRIPTION OF EXPERIENCE

Multiple Fortune 100 and Global Fortune 500 companies entrust us with their commercial and IT contracts. We lead transactions that impact 11 figures in annual revenues; our clients hail from various industries, including financial, media, electronics, aviation, auto, and manufacturing; and at least one Fortune 50 company sought our guidance after negotiating against us. Our lawyers previously held senior positions at Sidley, including as Head of the IP Group in Dallas.

### **Rusing Lopez & Lizardi, PLLC**

www.rllaz.com Office Location Tucson, AZ Firm Contact Tim Reckart | <u>treckart@rllaz.com</u>

#### BRIEF DESCRIPTION OF EXPERIENCE

Our team expertly advises clients in complex tech-based transactions covering many disciplines, including pharmaceuticals, diagnostics, optics, cloud-based computing, materials, & software. We have negotiated hundreds of technology development agreements and licenses, helped clients navigate technology joint ventures, and guided them through tradesecret audits.

## BurgherGray LLP

www.burghergray.com Office Locations New York, NY | Washington, D.C. Firm Contact Dauna Williams | <u>dwilliams@burhergray.com</u>

#### BRIEF DESCRIPTION OF EXPERIENCE

With experience in various traditional and advanced technologies (e.g., fintech, blockchain, privacy and cybersecurity), our agile and adaptive Technology & IP Group is well equipped to help our clients stay abreast of ongoing technology and IP legal developments and best practices and identify and evaluate implications for their compliance programs, risk management strategies and other business functions.

### Patrick Law Group

www.patricklawgroup.com Office Locations Atlanta, GA | Chicago, IL Firm Contact Elizabeth Patrick | Ipatrick@patricklawgroup.com

#### BRIEF DESCRIPTION OF EXPERIENCE

Patrick Law Group is an agile, results-driven law firm focused on negotiating business contracts, with expertise in technology transactions. Examples of representative transactions include Mobile Application Agreements, Data Analytics Solutions, SaaS and PaaS Agreements, E-Commerce, Technology Reseller Agreements and Technology Development Agreements.

### Wargo French LLP

www.wargofrench.com Office Locations Altanta, GA | Miami, FL | Los Angeles, CA Firm Contact

Alina Singer | asinger@wargofrench.com

#### BRIEF DESCRIPTION OF EXPERIENCE

Wargo French's technology transactions and corporate practice is broad in scope. Our attorneys advise national and international companies regarding technology, licensing, strategic business issues, general corporate and partnership issues, mergers and acquisitions and other complex business transactions.





The Real Estate Subcommittee consists of experienced real estate lawyers from member firms across the country. Our members handle sophisticated transactions for companies and financial institutions with office, commercial, retail, industrial, warehouse, mixed use projects and other assets for development, acquisition, disposition, financing, and leasing. The experience base of our members is broad and includes providing clients with creative solutions in the areas of land use, construction, debt and equity financing, EB-5 financing, eminent domain, and redevelopment.

## Specific Areas of Expertise

- Acquisitions
- Dispositions
- Land Use and Zoning
- Commercial Development
- Construction

- Leasing
- Debt and Equity Financing
- EB-5 Financing
- Redevelopment
- Environmental

## Real Estate Subcommittee Co-Chairs:



Sandy Sakamoto LimNexus LLP Partner sandy.sakamoto@limnexus.com



Towle Neu Sapientia Law Group, PLLC Attorney towlen@sapientialaw.com

## Real Estate Subcommittee Member Firms:

### Alvarez & Diaz-Silveira LLP

www.adsllp.com Office Location | Miami, FL Firm Contact | Lauren Hunt | Ihunt@adsllp.com

#### BRIEF DESCRIPTION OF EXPERIENCE

The attorneys of Alvarez & Diaz-Silveira LLP are highly experienced in representing corporate, private equity and institutional clients in a broad spectrum of real estate transactions, including the acquisition, leasing, financing, management, development and sale of commercial, industrial, retail and residential properties as well as general corporate matters.

## Avila Rodriguez Hernandez Mena & Ferri LLP

#### www.arhmf.com

Office Location | Coral Gables, FL Firm Contact | Maggie Barreto-Tercilla | mbarreto@arhmf.com

#### BRIEF DESCRIPTION OF EXPERIENCE

ARHMF's real estate attorneys represent clients at the local, national and international level in commercial real estate matters including acquisitions, construction contracts, dispositions, financings, leasing, loan purchases and sales, servicing, workouts and other real estate and capital market related matters. We are accustomed to representing clients in complex transactions with tight timeframes.

### Kang Haggerty & Fetbroyt LLC

www.khflaw.com

Office Locations | Philadelphia, PA | Cherry Hill, NJ Firm Contact | Jacklyn Fetbroyt | jfetbroyt@khflaw.com

#### BRIEF DESCRIPTION OF EXPERIENCE

KHF has considerable experience closing real estate deals for owners, developers, lenders, homebuilders, landlords and tenants. KHF coordinates the parties and consummates the deal, including acquisition, renovation, leasing, debt and equity financing, land use and zoning regulations, mortgage loan workout, and disposition of distressed assets.

#### LimNexus LLP

www.limnexus.com

Office Locations | Los Angeles, CA | San Francisco, CA Firm Contact | Sandy Sakamoto| sandy.sakamoto@limnexus.com

#### BRIEF DESCRIPTION OF EXPERIENCE

Real estate lawyers who understand our clients' business. We represent and advise lenders, corporations, investors, developers and public agencies in all aspects of real estate transactions. We have decades of experience handling acquisitions, dispositions, financing and leasing of all classes of assets including office, retail, industrial, and commercial properties.

### Perez Morris

#### www.perez-morris.com

Office Locations | Columbus, OH | New City, NY | New York, NY Firm Contact | John Perez | jperez@perez-morris.com

#### BRIEF DESCRIPTION OF EXPERIENCE

Perez & Morris' Transactional Practice includes Corporate Business, Real Estate and Immigration. Our attorneys regularly assist businesses in complex business transactions, real estate transfers, development and financing and in navigating through the maze of immigration laws and regulations.

### Rusing, Lopez & Lizardi

### www.rllaz.com

Office Location | Tucson, AZ Firm Contact | Pat Lopez | plopez@rllaz.com

#### BRIEF DESCRIPTION OF EXPERIENCE

Expertise in acquisition, development, leasing, finance, land use, entitlement, bonds, etc. Expertise in retail, office, hospitality, residential, industrial, schools, ... Representing developers, operators, tenants, lenders... Recently, we have handled acquisitions, dispositions, financings, foreclosures, leases, entitlements, development, bonds... We want to help you!

#### Sanchez & Amador, LLP

www.sanchez-amador.com Office Location | Los Angeles, CA | Oakland, CA Firm Contact | Mark Tarango | tarango@sanchez-amador.com

#### BRIEF DESCRIPTION OF EXPERIENCE Coming soon.

## AlvaradoSmith

#### www.alvaradosmith.com

Office Locations | Orange County, CA | Los Angeles, CA | San Francisco, CA Firm Contact | Jerry Ruiz | jruiz@alvaradosmith.com

#### BRIEF DESCRIPTION OF EXPERIENCE

We are your partner in any transactional real estate question, identifying risks, potential deal breakers, and other issues to think about before you enter into an agreement. Our Real Estate practice includes: Construction Contracts, Eminent Domain, Inverse Condemnation, Environmental and Natural Resources Land Use, Leasing, Purchase and Sale and Secured Transactions.

### Griesing Law, LLC

#### www.griesinglaw.com

Office Locations | Philadelphia, PA | New York, NY | Cincinnati, OH Firm Contact | Barbara Potts | <u>bpotts@griesinglaw.com</u>

#### BRIEF DESCRIPTION OF EXPERIENCE

Our lawyers have represented corporate; institutional; individual and public owners; developers; lenders; prime and trade contractors; and design professionals in all aspects of real estate development, finance, construction and design contracts. We have extensive experience in regulatory and litigation matters involving real estate, right-of-way and land use matters.

## Liebler, Gonzalez & Portuondo

Office Locations | Miami, FL | Orlando, FL | Tampa, FL | Fort Lauderdale, FL | New York, NY Firm Contact | Bernardo Portuondo| bap@lgplaw.com

#### BRIEF DESCRIPTION OF EXPERIENCE

Mr. Portuondo's practice centers on commercial real estate, secured lending and public finance transactions and workouts. He is the head of the firm's transactional practice, where he represents financial institutions in connection with the documentation of secured loan transactions. He also specializes in affordable housing transactions involving federal tax credits.

### Love and Long, L.L.P.

#### www.loveandlonglaw.com

Office Locations | New York, NY | Newark, NJ | Philadelphia, PA | Washington, D.C. Firm Contact | Reginald Long | rlong@loveandlonglaw.com

#### BRIEF DESCRIPTION OF EXPERIENCE

Our real estate practice includes transactions involving the acquisition, development, financing, leasing, disposition and restructuring of multifamily, office, retail, industrial, mixed-use and hospitality projects. We represent developers, public agencies, lenders, insurance companies, community development corporations, cooperative associations, lenders, pension funds and other entities in varied real estate projects with the experience to structure highly complex and complicated real estate transactions.

### Pugh, Jones & Johnson, P.C.

www.pjjlaw.com Office Locations | Chicago, IL | New York, NY

Firm Contact | Elbert Reniva | ereniva@pjjlaw.com

#### BRIEF DESCRIPTION OF EXPERIENCE

Pugh, Jones & Johnson's Real Estate Practice Group represents public and private entities, corporations, LLCs, REITs, partnerships, joint ventures, financial institutions, developers and individuals in commercial and residential real estate transactions, including acquisitions and dispositions, development, leasing, financing and construction.

### Sapientia Law Group, PLLC

#### www.sapientialaw.com Office Location | Minneapolis, MN Firm Contact | Towle Neu | towlen@sapientialaw.com

### BRIEF DESCRIPTION OF EXPERIENCE

Whether purchasing, selling, building, lending, leasing, or managing, Sapientia navigates the legal maze of real estate transactions so its clients can focus on the deal. With flexible alternative fee arrangements, Sapientia's attorneys and clients work together cost-effectively on transactions involving office, retail, industrial, residential, and multi-tenant properties.

#### Wargo French LLP

#### www.wargofrench.com

Office Location | Altanta, GA | Miami, FL | Los Angeles, CA Firm Contact | Robert Chubb | rchubb@wargofrench.com

#### BRIEF DESCRIPTION OF EXPERIENCE

WF attorneys have extensive experience advising clients with respect to a broad range of commercial real estate and construction transactions throughout the U.S. Such transactions include the planning, acquisition, disposition, leasing, financing, construction and development of various retail, industrial, office, hotel, multi-family housing and mixed-use projects.

# NAMOLF TRANSACTIONAL PRACTICE AREA COMMITTEE

www.namwolf.org/practice-area-committee/pac-transactional