

NAMWOLF RETAIL, RESTAURANT, & HOSPITALITY

PRACTICE AREA COMMITTEE

NAMWOLF RETAIL, RESTAURANT, & HOSPITALITY

PRACTICE AREA COMMITTEE

Companies in the Retail, Restaurant and Hospitality industries have long recognized the value of adhering to a policy of diversity and inclusion in all aspects of their business because their stakeholders -- customers, suppliers, investors and regulators – expect nothing less. The Retail, Restaurant and Hospitality ("RRH") Practice Area Committee of NAMWOLF offers clients in these industries a one-stop shop for identifying some of the most knowledgeable lawyers practicing in this arena with the added benefit of identifying those lawyers within minority and women owned firms.





Retail, Restaurant & Hospitality Practice Area Committee

Members of the RRH PAC specialize in representing clients with a particular focus on the issues unique to these industries. Our firms have considerable experience representing clients in a wide array of matters including:

- Health and safety issues at RRH facilities, including advising on risk management and defending against personal injury and property claims;
- Real estate transactions including leasing, zoning, local compliance and eminent domain;
- Real estate litigation, including eminent domain/condemnation;
- Food and beverage issues including licensing, food safety, product manufacturing and distribution;
- Labor and Employment issues including workers' compensation, wage and hour, immigration, discrimination, employee benefits and workplace safety;
- Intellectual Property issues including copyright and trademark protection and infringement matters;
- New Media and technology matters including licensing, fair trade regulation, and web-based transactions; and
- Commercial Litigation and customer litigation including pursuing and defending claims against suppliers, defending fair credit and other consumer actions.

About NAMWOLF

Founded in 2001, NAMWOLF is a non-profit trade association serving those public entities interested in diversifying their outside law firm portfolios. Available data strongly suggest that the most effective way for corporations to proliferate diversity in the legal profession is to retain minority and women owned law firms. For more than a decade, NAMWOLF has been successfully providing corporations with unique access to an exclusive group of carefully vetted minority and women owned law firms. In turn, NAMWOLF Law Firms provide their clients with superior work product, long lasting relationships and valuable strategic alliances.

Retail, Restaurant and Hospitality PAC Chairs:

Ruben A. Smith AlvaradoSmith Email: rsmith@alvaradosmith.com Telephone: 714.852.6840

Janeen N. Lofton Liebler, Gonzalez & Portuondo Email: jnl@lgplaw.com Telephone: 305.379.0400

NAMWOLF RESTAURANT, RETAIL, & HOSPITALITY

PRACTICE AREA COMMITTEE

COMPANY	СІТҮ	STATE	MAIN NO.	WEB ADDRESS
AlvaradoSmith, a Professional Corporation	Santa Ana	CA	714-852.6800	www.alvardosmith.com
Andrews Lagasse Branch & Bell LLP	San Diego	CA	858-345-5080 x100	www.albblaw.com
Boggs, Avellino, Lach & Boggs, LLC	St. Louis	MO	314-726-2310	www.balblawyers.com
Brown Hutchinson, LLP	Rochester	NY	585-454-5050	www.brownhutchinson.com
Courington Kiefer & Sommers, LLC	New Orleans	LA	504.524.5510	www.courington-law.com
d'Arcambal, Ousley & Cuyler Burk, LLP	New York	NY	212-971-3175	www.darcambal.com
Gaffney Lewis & Edwards, LLC	Columbia	SC	803-790-8838	www.glelawfirm.com
Gordon & Polscer L.L.C.	Portland	OR	503-242-2922	www.gordon-polscer.com
Griesing Law, LLC	Philadelphia	PA	215-618-3720	www.griesinglaw.com
Hamilton, Miller & Birthisel, LLP	Miami	FL	305-379-3686	www.hamiltonmillerlaw.com
Hill, Hill, Carter, Franco, Cole & Black, P.C.	Montgomery	AL	334-834-7600	www.hillhillcarter.com
Law Offices of McDonnell & Associates, P.C.	King of Prussia	PA	610-337-2087	www.mcda-law.com
Leon Cosgrove, LLC	Coral Gables	FL	305-740-1975	www.leoncosgrove.com
Lewis & Munday, P.C.	Detroit	MI	313-961-2550	lewismunday.com
Liebler, Gonzalez & Portuondo	Miami	FL	305-379-0400	www.lgplaw.com
Miletich PC	Denver	CO	303-825-5500	www.mcpclaw.com
Navas Rodriguez & Hernandez	San Juan	PR	787-724-2097	www.nrlawpr.com
Perez & Morris LLC	Columbus	ОН	614-431-1500	www.perez-morris.com
Pursley Friese Torgrimson, LLP	Atlanta	GA	404-876-4880	www.pftlegal.com
Quintairos, Prieto, Wood & Boyer, P.A.	Miami	FL	305-670-1101	www.qpwblaw.com
Reyes Kurson	Chicago	IL	312.332.0055	rkchicago.com
Rusing Lopez & Lizardi, P.L.L.C.	Tucson	AZ	520.792.4800	www.rllaz.com
Walsworth	Orange	CA	714-634-2522	www.wfbm.com
Wells, Anderson & Race, L.L.C.	Denver	CO	303-830-1212	www.warllc.com
WilsonTurner Kosmo LLP	San Diego	CA	619-236-9600	www.wilsonturnerkosmo.com

EXCELLENCE IN PRACTIC DIVERSITY IN PEOPLE.

www.AlvaradoSmith.com

AlvaradoSmith is a full-service law firm that provides legal services to public agencies, municipalities, emerging businesses, mid-sized companies, and Fortune 1000 corporations through a diverse group of highly-qualified attorneys.

Attorneys at AlvaradoSmith handle public law, business, corporate, employment, real estate, environmental, and financial institution matters for public and private sector clients throughout several major industries including, infrastructure, banking, energy, education, and technology.

With three office locations throughout California and affiliated firms throughout Latin America, AlvaradoSmith has the ability to provide comprehensive legal services to both domestic and multinational corporations on a local, national, and international level.

AlvaradoSmith's slogan: "Excellence in practice. Diversity in people." resonates at its core. AlvaradoSmith has built its practice on the talents and diverse backgrounds of its attorneys and is dedicated to its culture of creativity, quality, and value.

Practice Areas.

- ◊ Business Litigation
- Corporate & Business Transactions
- ◊ Employment
- Financial Institutions
- ♦ Government & Regulatory
- Infrastructure, Environmental & Natural Resources
- ◊ Intellectual Property
- International Law
- Probate Trusts & Estates
- A Real Estate

Orange County 1 MacArthur Place Suite 200 Santa Ana, CA 92707 Tel: (714) 852-6800 Fax: (714) 852-6899 Los Angeles 633 W. 5th Street Suite 1100 Los Angeles, CA 90071 Tel: (213) 229-2400 Fax: (213) 229-2499

235 Pine Street Suite 1200 San Francisco, CA 94104 Tel: (415) 624-8665 Fax: (415) 391-1751 ALVARADOSMITH A PROFESSIONAL CORPORATION



Lawyers You'll Like. Service You'll Love.

ABOUT THE FIRM: Andrews · Lagasse · Branch & Bell LLP is a 100% female and minority owned law firm that provides comprehensive solutions for the legal needs of companies throughout California, Washington and the Pacific Northwest.

Founded in 2007 by former "big firm" attorneys, Andrews · Lagasse · Branch & Bell is a boutique litigation and counseling firm with a friendly, client-focused culture. Understanding our clients' businesses and values enables our attorneys to provide first-rate, individualized work product. From handling complex litigation and class actions to providing everyday counseling, we offer responsive, quality and result-oriented services to our clients. We have an impressive record of success typically associated with large national firms, but we also provide our clients with the cost efficiency and personal relationships typical of a smaller firm.



Founding Partners: Jennifer Branch, Margaret Bell, Jonathan Andrews, Traci Lagasse

AREAS OF PRACTICE: We specialize in employment law, including advising and representing employers in all aspects of labor and employment law, including harassment, discrimination, retaliation, leaves of absence, wage and hour, breach of contract, unfair business practice/trade secret litigation, and employee mobility. In addition to defending our clients in lawsuits, we provide advice, counseling and training designed to prevent litigation. We also specialize in professional liability, construction, toxic tort, business litigation & transactions, real estate & finance, and general civil litigation. In the area of professional liability, we focus on the representation of architects, engineers, accountants, brokers and agents, and heath care facilities.

OUR APPROACH TO WORKING WITH CLIENTS: Whether we're handling a class action, a single plaintiff case, or advising on a transactional matter, building a relationship with our clients and protecting their interests is our number one priority. We work closely with our clients to understand their goals; we jointly develop the optimum approach for each situation; then we maintain regular communication with our clients to ensure we meet their objectives.

OUR FIRM CULTURE: At Andrews · Lagasse · Branch & Bell, we have assembled a team of bright, talented, energetic lawyers. We promote a diverse and enjoyable work environment, which we believe is critical to our success. We enjoy what we do, and we believe it shows in our work product and our interactions with clients.

AWARDS AND RECOGNITION: Andrews · Lagasse · Branch & Bell is honored to have a total of six attorneys recognized with the Southern California Super Lawyers® award in 2016. This prestigious award is given to the top 5% of attorneys in their designated areas of practice. All four founding partners have been recognized every year since opening the firm in 2008. The firm is also honored to have two attorneys named Rising Stars® in 2016. This award highlights the top 2.5% of attorneys who are either 40 years old or younger, or have been practicing for 10 years or less. Our attorneys are also recipients of the Top Attorney, 40 Under 40, and Women Who Mean Business awards.

REPRESENTATIVE CLIENTS: We represent diverse and dynamic clients, including Fortune 500 companies, mid-size and small start-up companies, public institutions, educational institutions, utilities, and non-profit organizations.

San Diego Office 4365 Executive Drive, Suite 950 San Diego, CA 92121 (ph) 858.345.5080 · (f) 858.345.5025

Los Angeles Office 800 Wilshire Blvd., Suite 860 Los Angeles, CA 90017 (ph) 213.793.2185 · (f) 213.793.2186 **San Francisco Office** 505 Montgomery Street, Suite 600 San Francisco, CA 94111 (ph) 628.222.5870 · (f) 628.222.5872 **Washington Office** 203 N. Washington Street, Suite 200 Spokane, WA 99201 (ph) 509.828.4408 · (f) 509.828.4407

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- Professional Liability
- Toxic Tort
- Workers' Compensation
- Subrogation
- Medical Malpractice

- Automobile/Transportation
- Nursing Home Malpractice
- Commercial Litigation
- Insurance Coverage
- Employment Law

- Premises Liability
- Product Liability
- Bad Faith
- Construction Defect
- Negligent Security

9326 Olive Blvd., Suite 200, St. Louis, MO 63132 • (314) 726-2310

BrownHutchinson LLP

Attorneys at Law

CALL US TODAY

(585) 454-5050 1 (866) 716-5445 Toll Free

Rochester Office: 925 Crossroads Building | Two State Street | Rochester, New York 14614

New York City Office: 245 Park Avenue | 39th Floor | New York, New York 10167

Buffalo Office: 1207 Delaware Avenue | Suite 220 | Buffalo, New York 14209

www.brownhutchinson.com



Litigation/Claims Defense

Proactive Guidance and Experienced Representation

The Rochester law firm of Brown Hutchinson LLP represents mid-sized businesses and large national and multinational corporations in a full range of litigation and claims defense matters, including, but not limited to general civil litigation, personal injury, premises liability, labor and employment, and contract litigation. As a respected civil and business litigation practice, the firm is a logical choice to represent clients involved in potentially costly liability and claims.

The litigation and claims defense practice at Brown Hutchinson LLP is designed to complement the broad constellation of services provided to growing businesses and major corporate clients. Understanding the importance of avoiding any unnecessary drain on financial resources, the firm provides highly professional and efficient service. The firm offers experienced and aggressive representation. The following is a highlight of our litigation and claims defense practice:

- General civil litigation
- Personal injury litigation
- Premises liability litigation
- · Breach of contract claims & litigation
- · Workers' compensation claims and litigation
- · Labor & Employment claims and litigation
- Construction litigation
- · Commercial disputes and litigation
- Risk management
- Employer fraud and misrepresentation claims
- HIPAA, privacy and data breach claims & litigation
- Compliance and investigations









PROACTIVE DEFENSE



EXCEPTIONAL RESULTS

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• CONTACT •

KAYE N. COURINGTON KCOURINGTON@COURINGTON-LAW.COM VALERIE THENG MATHERNE VMATHERNE@COURINGTON-LAW.COM

COURINGTON, KIEFER & SOMMERS, L.L.C.

DISTINGUISHED MEMBER OF NAMWOLF'S

RESTAURANT, RETAIL & HOSPITALITY PRACTICE AREA COMMITTEE

Courington, Kiefer & Sommers, LLC has its main office in the Big Easy, the epicenter of food, culture, and music in the South. New Orleans continues to be a magnet for tourism with droves of people needing places to eat, stay, and shop. Our environment has given us the familiarity, experience, and knowledge to fit the growing legal needs of the restaurant, retail, and hospitality industries in Louisiana, Mississippi, and Texas.

Responsive Communication

The firm stresses open and frequent communications with clients to insure that the services provided meet the clients' expectations. Our billing systems are flexible, providing the information required in a format and with a frequency that conforms to clients' preferences. We offer seminars as further means of sharing critical legal information and of providing you with the latest legal developments.

Cost-Effective Representation

We are dedicated to delivering cost-effective legal services with optimal results. We have a depth of attorney resources to apply when specific fields of expertise are required. The firm has developed an excellent reputation for its trial attorneys and successes in trial. We provide not only case analysis, but also estimates and budgets upfront, so that our clients can determine an appropriate course of action with full knowledge of the costs involved. When in the best interest of the client, we advocate alternative dispute resolution as a cost-effective alternative to litigation.

Experienced Counsel

Our attorneys have assisted clients in all facets of litigation, including mediation, national and regional coordination, and trial. We have handled matters that concern the restaurant, retail, and hospitality industries, such as premises liability and safety, personal injury, products liability, insurance coverage, transportation/shipping, food contamination, franchising, vendor agreements, indemnification agreements, employment, worker's compensation, environmental, construction, contractual issues, real estate/leasing transactions, and corporate matters, on behalf of major retailers, restaurants/lounges, food companies, beverage distributors, lodging businesses, and manufacturers. We continue to grow and our service areas have expanded to include a new Mississippi office, in addition to our downtown New Orleans office. We also have several attorneys admitted in Texas.

We have tried hundreds of cases to verdict with an impressive track record of results.



PROUD TO BE A MEMBER OF NAMWOLF DEFENDING CASES IN LOUISIANA, MISSISSIPPI & TEXAS

• CONTACT •

KAYE N. COURINGTON KCOURINGTON@COURINGTON-LAW.COM VALERIE THENG MATHERNE VMATHERNE@COURINGTON-LAW.COM

Premises Liability

Courington, Kiefer & Sommers, L.L.C. is well-equipped to handle premises liability cases ranging from the defense of slip-and-fall cases to much more complicated scenarios arising from the ownership or possession of real property. Courington, Kiefer & Sommers, L.L.C. has the experience to achieve the best results for its clients. Our attorneys are well versed in the general provisions of premises liability, as well as special situations such as governmental immunity, recreational use immunity and the heightened duties that exist for the owners of certain premises retail, restaurant and hospitality businesses.

Product Liability

Courington, Kiefer & Sommers, L.L.C. has substantial experience in defending clients in a wide array of product liability cases. The attorneys of the firm have successfully defended product liability cases in the state and federal courts in Louisiana and Mississippi. Courington, Kiefer & Sommers, L.L.C. can provide the resources and experience necessary to protect and effectively defend suits related to all types of products. We are knowledgeable regarding expert witnesses and have a keen understanding of the law and of scientific analysis. Types of products liability cases we have handled include mass tort and multi-district litigation, design and manufacturing defects, failure to warn claims, construction defects and accidents, consumer product claims, asbestos-related injuries, environmental claims and many more.

Workers' Compensation

At Courington, Kiefer & Sommers, L.L.C., we have defended employers and insurance companies in workers' compensation cases for years. Our attorneys appear routinely before state and federal courts and agencies. We are familiar with the personnel and procedures at the Office of Workers' Compensation. We offer workers' compensation defense for self-insured employers, third party administrators, municipalities, and insurance companies. We defend against all workers' compensation claims, including cases involving: Section 905(b) Americans with Disabilities Act.

A SAMPLING OF OUR EXPERIENCE:

- Defense of major retailers involving personal injuries alleged to be the result of slip/trips and falls, fallen merchandise, and employee negligence;
- Defense of injury claims alleged to stem from defective ozone machine in hotel;
- Hotel litigation involving defective heating and air conditioning system;
- Mold litigation in local hotels;
- Employment discrimination and harassment suits on behalf of major retailers and local establishments;
- Analysis of vendor-vendee agreements;
- Drafted lease agreements for retailers and restaurants;
- Pursuit of indemnification rights arising out of product defects on behalf of retailers;
- Defended major retailer arising out of an accident during a sponsored event;
- Corporate matters including formation of corporate entities;
- Trademark protection;
- Defense of food distributor in alleged contamination case.



d'Arcambal Ousley & Cuyler Burk

Attorneys at Law

OUR FIRM

d'Arcambal Ousley & Cuyler Burk ("DO&CB") is a regional law firm representing leading corporations in the financial and insurance services industries throughout New York, New Jersey and Pennsylvania. DO&CB attorneys all have significant commercial experience through previous practice with major law firms or corporations. Our attorneys are committed to excellence and to finding innovative, efficient solutions to our clients' problems. The firm is one hundred percent women-owned and is a Certified Women's Business Enterprise.

OUR PRACTICE

DO&CB is well-known for its commercial litigation and insurance practice. Our firm has obtained numerous favorable results at the trial and appellate levels, negotiations favorable settlements and successfully resolved cases through meditation. We invite you to visit out website at www. darcambal.com for a listing of our representative cases and many successes, as well as biographies of our attorneys.

Representation of Hotel & Hospitality industry

DO&CB represents several hotel and hospitality companies in New York and New Jersey before state agencies including the Environmental Control Board of the City of New York, to dispute or resolve a wide variety of violations issued by the FDNY and the Department of buildings. DO&CB also represents hospitality groups in commercial litigation matters, including real estate development, licensing and commercial contracts and defending a class action based on ATM notice requirements.

Insurance Defense

DO&CB has provided defense to policyholders at the behest of its insurance or self-insured clients under most types of business policies, including the defense of claims relating to employment, environmental contamination, premises liability, automobile accidents, property and casualty coverage, products liability, and toxic torts.

Insurance Coverage Litigation

DO&CB has obtained summary judgment, defeated summary judgment, secured trial and appellate wins, and achieved favorable settlements on behalf of insurers in numerous insurance coverage actions including suits seeking coverage for long-tail liabilities (such as asbestos and environmental liability), breast implant exposure, business interruption, business torts, director and officer liability, employment practices, food-borne illnesses, and product recall losses. The Firm has also handled matters involving premium and reinsurance disputes.

New York City Office 40 Fulton Street, Suite 1005 New York, NY 10038 (212) 971-3175 Fax (212) 971-3176

Contact: Michelle J. d'Arcambal

New Jersey Office Parsippany Corporate Center Four Century Drive, Parsippany, NJ 07054 (973) 734-3200 Fax (973) 734-3201

Contact: Jaclyn DiLascio Malyk

Philadelphia Office 1500 Market Street, 12th Floor, East Tower Philadelphia, PA 19102 (215) 665-5658 Fax (215) 569-8228

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OUR PARTNERS

Michelle d'Arcambal: New York office. Ms. d'Arcambal has more than twenty-five years of experience defending companies in all aspects of commercial litigation.

Ms. d'Arcambal developed a unique understanding of corporations and their businesses while working in the Legal Department of Metropolitan Life Insurance Company. At MetLife, she defended the company in nationwide class actions relating to allegations concerning the sale of individual life insurance products in connection with the "vanishing premium" litigation. Ms. d'Arcambal was previously a commercial litigation partner in the New York City office of Ross & Hardies, now known as McGuire Woods LLP. Ms. d'Arcambal began her legal career in the litigation department of Brown & Wood, LLP, now known as Sidley Austin, LLP.

JODIE OUSLEY: New York office. Ms. Ousley has a diverse defense litigation background that includes commercial and general liability defense litigation, as well as fraud investigation and litigation. She successfully represented the interests of financial institutions in federal actions involving fraud, negligence, and ADA and DTPA claims.

Ms. Ousley practiced general liability defense litigation as an associate with Gordon & Silber and as an associate with Marshall, Conway & Wright, P.C. Ms. Ousley began her legal career in New York City as an examining attorney for the Public Assistance and Grants Unit of the New York City Department of Investigation (DOI).

Jaclyn DiLascio Malyk: New Jersey office. Ms. Malyk is licensed to practice in the state of federal courts of New Jersey, New York and Pennsylvania. Ms. Malyk focuses her practice on insurance law, including insurance coverage litigation, insurance products regulation, general contract liability, and tort defense.

Ms. Malyk gained invaluable experience during her tenure in the in-house law department of a Fortune 100 life insurance company. Ms. Malyk has also represented insurance companies in complex insurance coverage disputes with policyholders arising out of environmental contamination and toxic torts.

Nada Maalouf Peters: New Jersey office. Ms. Peters's practice focuses on insurance coverage and other commercial litigation and tort defense litigation and products liability. Prior to joining DO&CB in 2007, Ms. Peters worked in the litigation department of Paul, Weiss, Rifkind, Wharton & Garrison LLP, where she centrally involved in a two-year internal investigation of Fannie Mae. Ms. Peters is licensed to practice in New Jersey, New York and Pennsylvania.









OUR CLIENTS

Our representative financial and insurance clients include Aetna Inc./Aetna Health Inc., American General Life Companies, American International Group, Inc./Chartis Company/CalSurance, JP Morgan Chase & Co., Marriott International, Inc., MassMutual, Metropolitan Life Insurance Company, Mutual of Omaha, New York Life, Northwestern Mutual Life Insurance Company, Panasonic North America, Prudential Financial and Subsidiaries, Symetra Financial Group, and United Healthcare/ Optimum/Oxford.



At Gaffney Lewis & Edwards, we represent businesses in a broad range of civil litigation matters, including premises liability, false arrest/false imprisonment, pharmaceutical malpractice, product liability and other tort claims as well as employment related claims brought pursuant to federal and state law. Our attorneys have successfully handled cases and tried cases across the state of South Carolina, in state and federal, trial and appellate courts. Based upon our statewide practice, the lawyers in our firm have a broad understanding and familiarity with the bench and bar throughout the state and have obtained defense verdicts in several jury trials in various jurisdictions in South Carolina. We pride ourselves on learning our clients' businesses, including their core values and goals, and providing representation consistent with those interests. At Gaffney Lewis & Edwards, we are proud to have built and maintained a successful practice that exemplifies a commitment to responsiveness to the needs of our clients and providing superior legal representation in a professional, efficient and effective manner.

In addition to our litigation practice, we conduct internal investigations to assess claims and provide advice and counsel to companies on a broad range of employment matters. Two of our members are certified mediators and work to assist parties engaged in litigation in alternative dispute resolution. Our firm offers competitive rates and our team approaches every matter with the objective of obtaining the best outcome by the most efficient means possible.



Amy L. Gaffney Member



Regina Hollins Lewis Member



Susan R. Edwards Member



Lee Ellen Bagley Member



Randi Lynn Roberts Associate

www.glelawfirm.com



Michelle Boykin Matthews Associate

GORDON & POLSCER LLC

ATTORNEYS













Gordon & Polscer, L.L.C. is an AV-rated, woman-owned law firm headquartered in the Pacific Northwest. From our office locations in Portland, Oregon, and Seattle, Washington, our attorneys provide high-quality, creative advice to the many clients we are privileged to serve.

We represent insurers, insureds, corporations and business clients in a wide-range of complex civil matters. All of our attorneys are respected, ethical and results-driven advocates with a history of helping our clients successfully navigate through difficult issues.

Our Clients look to us for advice and counsel to avoid escalation of disputes. They also know that they can rely on us to provide zealous, thorough and professional representation if a matter results in litigation. We have successfully represented clients in a host of complex commercial disputes that include:

Coverage Matters

- General Liability &
- PropertyPersonal Automobile
- Commercial
- Transportation
- Construction Defects
 Environmental
- Contamination
- Employment
- Suspicious Losses

Class Action Defense

- Coverage Issues
- Bad Faith & Consumer Protection Claims
- > Fair Debt Collection

Civil Litigation

- Professional Liability
- Product Liability
- Bodily Injury
- Construction Defects
- > Property Damage
- Business Torts
- Work Site Injuries
- Auto/Truck Liability

Extra-contractual Claims

- Exposure Avoidance
- Claims Handling
- Consumer Protection Actions
- Bad Faith

Our firm is also a regular contributor to the National Insurance Law Forum (<u>www.insurancelawforum.com</u>), a blog devoted solely to legal and legislative developments in the area of insurance law.

Honors and Distinctions - Among other honors and distinctions, Gordon & Polscer was named as one of the "Best Law Firms" for Insurance Law amongst Tier 1 law firms in Portland, Oregon, in the 2016 U.S. News & World Report - Best Lawyers edition. In addition to our affiliation with The National Association of Minority and Women Owned Law Firms ("NAMWOLF") and National Association of Women Lawyers ("NAWL"), our lawyers have been selected by their peers to be members of the Federation of Defense and Corporate Counsel ("FDCC"), and the International Network of Boutique Law Firms ("INBLF"). We are also proud members of the Claims & Litigation Management Alliance ("CLM"), Litigation Counsel of America ("LCA"), and The Harmonie Group.

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Portland 9755 SW Barnes Road Suite 650 Portland, Oregon 97225 Telephone: 503-242-2922 Fax: 503-242-1264 Contact: Diane Polscer Managing Partner 503-802-1000 dpolscer@gordon-polscer.com Seattle 1000 Second Avenue Suite 1400 Seattle, Washington 98104 Telephone: 206-223-5429



GRIESING LAW

1717 Arch Street | Suite 3630 | Philadelphia, Pennsylvania 19103 P 215.618.3720 | F 215.814.9049 | www.griesinglaw.com



Francine Friedman Griesing fgriesing@griesinglaw.com 215.618.3721



Alva C. Mather amather@griesinglaw.com 215.501.7844

We represent retail, hospitality, sports and entertainment clients, including authors, event venues, filmmakers, food-service providers, hotels, internet travel sites, management companies, meeting planners, musicians and restaurants, in all aspects of their legal needs. Our services range from defending clients in private litigation and government investigations to advising them on how to structure business transactions to avoid expensive disputes in the future. Because we have unique industry expertise, we do not have to waste client time getting up to speed. We know what is important to our clients because we know what it takes for them to succeed. By drawing upon that expertise, we are able to craft a legal strategic plan that suits each client's individual needs. As part of our representation, we counsel clients on how to reduce the risk of litigation through carefully drafted agreements and, should a dispute arise, how to reduce their litigation costs through electronic discovery policies, risk management and alternate dispute resolution.

Our track record achieving successful results in federal and state courts, as well as arbitration and mediation, comes from combining top notch legal skills with a singular understanding of our client's business. We have litigated disputes arising out of purchase and sale agreements, management agreements, vendor and customer contracts, and government enforcement actions. We have also negotiated and drafted purchase and sale agreements and management agreements. By appreciating the unique challenges hospitality, sports and entertainment businesses face, we are able to pursue our clients' claims vigorously and defend them against private and public claims cost-effectively, as well as protect their interests in deals.

RECENT REPRESENTATIVE MATTERS

- Negotiated deal points on behalf of documentary filmmaker.
- Negotiated and drafted management and lease agreements for multi-site urban meeting and entertainment center.
- Settled substantial tax dispute for major developer involving multi-million dollar portfolio of properties in vicinity of casino projects on Philadelphia waterfront.
- Represented musician in connection with brand management and contract negotiations.
- Advised internet travel site on array of commercial, online business, insurance, trademark and vendor issues.
- Represented gourmet food distributor in purchase of competing vendor.
- Defended major retailer in multiple cases arising out of online sales.

ALCOHOLIC BEVERAGE

Over the last few decades the alcoholic beverage industry has experienced rapid growth, and with that growth, new and complicated challenges unique to this tightly regulated industry have emerged. As a result of global consolidation, the rise of craft brewers and distillers, and the growth of a new generation of wholesale distributors, the legal landscape has and will continue to change to accommodate the new realities of this dynamic industry. Given these changes, having a team of legal professionals with experience and expertise in alcohol beverage law is invaluable.

Having represented all types of alcohol industry clients, from startups and small businesses to large corporate entities, our attorneys use their experience to provide targeted and practical advice to brewers, manufacturers, importers, distributors, and retailers on a full range of legal challenges. Some of our recent matters include providing counsel on new distribution and contract brewing agreements, advising brewer and wholesaler clients regarding federal and state regulatory and statutory changes that affect their businesses, helping navigate strained relationships between brewers and wholesalers, providing assistance to brewers regarding wastewater discharge compliance, representing brewers and wholesalers through the regulatory requirements inherent to the sale of distributorships and brand transfers, and helping numerous individuals navigate the regulatory requirements for opening a brewery or buying and selling a liquor license.

OUR ALCOHOLIC BEVERAGE SERVICES

- **Business Counseling:** We counsel start-ups and established industry clients on day-to-day business and legal challenges, as well as important industry issues, such as drafting and negotiating distribution and franchising agreements. We also counsel clients on the legality of different marketing, advertising, and labeling practices.
- **Corporate:** We assist businesses at every developmental stage, starting with the formation and incorporation of the business. We work as a team with management, supplementing their in-house staff and providing advice on corporate governance, mergers, acquisitions, sales of business, brand swaps, best business practices, employment agreements, and trademark registration, among other topics.
- Intellectual Property: We help industry clients safeguard their brand and label art and manage the risks of intellectual property infringement. To this end, we offer a full range of trademark services, including counseling, clearance, registration and enforcement. We draft and negotiate the agreements clients need to control the use of their intellectual property assets, such as trademark and copyright licenses and assignments, work made-for-hire agreements, and right of publicity releases. In a highly competitive industry, we also provide counseling on protection of recipes and other essential trade secrets.
- **Licensing:** We represent our clients in both federal and state licensing matters, from the Pennsylvania Liquor Control Board and the New Jersey Division of Alcoholic Beverage Control to the Alcohol and Tobacco Tax and Trade Bureau and the Federal Trade Commission. While regulations and licensing laws vary from jurisdiction to jurisdiction, our attorneys can guide you through even the most difficult licensing processes, from initial issuance or license purchase negotiation to license transfers.
- **Litigation and Advocacy:** Disputes can arise in even the best run businesses, and with extensive governmental regulations, jurisdiction-specific alcohol franchise statutes, disparate manufacturing and retail partners, and unforeseen distribution hassles, the alcoholic beverage industry has its share of litigation matters. We are prepared to litigate regulatory infractions, contract disputes, trade secret issues, termination actions, regulatory enforcement actions, supplier consent during sale of distributorship, and brand extensions.





ABOUT THE FIRM:

Hamilton, Miller & Birthisel, L.L.P is an AV[®] rated minority certified trial law firm representing clients through the United States and the Caribbean in state and federal courts. We are a highly specialized, boutique firm serving major domestic and international insurers and mid-sized to Fortune 500 corporations. We represent a broad range of industries including hospitality, construction, admiralty and maritime, restaurants, transportation, retail, healthcare, product manufacturers and distributors, government, and commercial real estate. Whether a matter involves property damage, product liability, premises liability, insurance fraud, bad faith, medical malpractice, personal injury, or general liability, our attorneys have the legal knowledge and experience to defend our clients from a position of strength, settling a dispute when in our client's best interests to do so, or aggressively litigating the matter through trial and appeal.

RESTAURANT, RETAIL & HOSPITALITY

The hospitality industry team of Hamilton, Miller & Birthisel provides counsel to owners, operators, and developers of major hotel, resort, and restaurant properties in the U.S. and Caribbean and to the world's largest passenger cruise lines. We defend claims for personal injury and wrongful death, negligent security and premises liability, as well as contracts, concessionaire agreements, leases, dram shop claims, partnership disputes, liquor liability and licensing matters, financing, franchise issues, major acquisitions, resort development, construction, and negligent hiring and retention. We routinely counsel our clients and provide training programs to avoid costly litigation through preventative training, procedures, and policies.

Our attorneys regularly write and speak on topics relating to the hospitality industry, including at the Hospitality Law Conference and the Global Congress on Travel. If you would like to receive copies of any of the articles or presentations, please contact us at hmb@hamiltonmillerlaw.com

REPRESENTATIVE CLIENTS:

Coca-Cola; Disney Cruise Line; ExxonMobil; Home Depot U.S.A. Inc.; IHOP; Ingersoll Rand; Kmart Corporation; Marriott International, Inc.; Rainbow Apparel; Ritz-Carlton Hotel Company L.L.C.; Royal Caribbean Cruises, Ltd.; Viva Wyndham Hotels; Walt Disney World Co.; Xerox; ACE; AIG; Allianz; Allstate; Axis Reinsurance; Chartis, Inc.; Chubb; Great American Insurance Company; Liberty; Markel; Navigators, Inc.; Progressive; Seasafe Insurance; Travelers Insurance

CONTACT:

Jerry D. Hamilton, jhamilton@hamiltonmillerlaw.com, 305-379-3686

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FIRM RECOGNITION:

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DIVERSITY:

MBE Certified by the National Minority Supplier Development Council (NMSDC) National Association of Minority and Women Owned Law Firms (NAMWOLF) Member Named #3 of Most Diverse South Florida Law Firms by Daily Business Review, 2012

ASSOCIATIONS:

Defense Research Institute Claims and Litigation Management Alliance National Bar Association Florida Defense Lawyers Association Florida Association for Women Lawyers American Hotel and Lodging Association Hospitality Lawyer Maritime Law Association Caribbean Bar Association Cuban American Bar Association Puerto Rican Bar Association

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100 S. Ashley Drive Suite 1210 Tampa, FL. 33602 813-223-1900 390 N. Orange Avenue Suite 2300 Orlando, FL. 32801 407-900-2180

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68 Barry Street Kingston, Jamaica 876-967-1651 One Hibiscus Alley 5093 Dronnigen's Gade Suite 1 St. Thomas, USVI 00802 305-379-3686

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Who We Are

Since 1924, the attorneys at Hill Hill Carter have been achieving victories inside the courtroom and before appellate tribunals for our clients. Our attorneys are some of the most well respected attorneys in their areas of expertise and have been recognized by Super Lawyers, Best's Insurance Attorneys for over 50 years, and Martindale-Hubbell as AV rated preeminent attorneys. We also represent clients regularly in administrative proceedings, arbitrations, and mediations. The firm's headquarters is centrally located in Montgomery, Alabama with satellite offices in Birmingham, Alabama and Louisville, Kentucky.

Restaurant, Retail, & Hospitality Areas of Experience

- Labor & Employment
- Constitutional Law
- Personal Injury
- Premises Liability
- Insurance

- Commercial Law
- Construction Litigation
- Product Liability
- Workers' Compensation
- Appeals





Our Approach

We bring commitment, tenacity, and creativity to every matter which we undertake. We work closely with our clients to make sure our solutions exceed their expectations. By combining our knowledge of the underlying substantive issues with a thorough understanding of the client's business needs, we achieve efficient and superior results. Our success is measured by the satisfaction of our clients.

Contact

For more information, please call our NAMWOLF firm contact Felicia Long, Esq. at 334.834.7600.

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lo representation is made that the quality of the legal services to be performed is greater than the quality of legal services performed by other lawyers.



León Cosgrove LLC is a law firm specializing in complex business litigation pending throughout the United States.

There is no costly pyramid structure at León Cosgrove. As a business, we are lean and un-leveraged to deliver better results at less cost.

Our lawyers, most of whom are former federal law clerks, were

educated at top schools and trained at the world's largest and most prestigious firms. They have spent their entire legal careers representing clients in some of the most complex lawsuits filed in the United States.

Our clients are our partners, with whom we will share risk in both plaintiff and defense cases all over the country. **It's the way we win.**

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Contacts

Reginald G. Dozier Ph: 313-961-2550 Email: rdozier@lewismunday.com

Ngozi E. Nwaesei Ph: 313-961-2550 Email: nnwaesei@lewismunday.com

Attornevs

Clark D. Bien (Of Counsel)*** Karen Kendrick Brown (Principal)*** Reginald G. Dozier (President/CEO)** Intesar A. Elder (Associate)* Erin A. Moss Ferguson (Associate)** Raynard O. Jones (Associate)* |*** Brian J. Kott (Of Counsel)*** David Baker Lewis (Of Counsel)*** Hans J. Massaquoi (Principal)** Samuel E. McCargo (Counsel)** Reuben A. Munday (Chairman)* Ngozi E. Nwaesei (Partner)* Blair A. Person (Principal)* Sarathi Ray (Counsel)*** Leroy C. Richie (Of Counsel)*** Ronda Tate Truvillion (Partner)**

* Real Estate ** Litigation

*** Corporate and Public (Municipal) Law

Locations

Detroit, MI (Headquaters) 535 Griswold Street Suite 2300 Detroit, MI 48226 313.961.2550

New York, NY 350 Fifth Avenue 59th Floor New York, NY 10118 646.383.3737

Washington, D.C. 1750 K Street, N.W. Office 12-33, 12th Floor Washington, D.C. 20006 202.835.0616

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About

Founded in 1972, Lewis & Munday, P.C. is one of the oldest and largest law firms founded by minorities. Since its inception, Lewis & Munday has been an innovative, dynamic and forward-thinking firm that provides efficient, creative and comprehensive legal services. The attorneys at Lewis & Munday work collectively in an atmosphere that welcomes diversity and celebrates the power of teamwork. The founders' goal was to establish a firm that is a local and national leader in corporate work and public municipal law. Throughout the 40-plus years that Lewis & Munday has existed, the Firm has worked diligently to achieve that goal and has since expanded into other areas of the law, including but not limited to: real estate and litigation. The core concentration of the Firm across all of its practice groups is commercial transactions. The Firm's clientele is national in scope, and the Firm's attorneys have experience in a wide array of legal disciplines.

The Firm has four primary areas of concentration:

- Corporate law • Public (municipal) law
- Litigation Real Estate

Practice Areas

- Municipal Finance
- Business Development
- Contracts
- Financial Transactions

Our Clients

Our performance and reputation can be measured by the clients we serve. Our success with our clients confirms our capabilities across practice areas and our ability to cultivate long-standing relationships. Although we are headquarted in the City of Detroit, we provide a variety of legal services to leading businesses regionally, nationally, and internationally, including, but not limited to:

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Bank of America Merrill Lynch	Joba
Citi	John
City of Detroit, Michigan	Lear
City of Detroit Public Schools	Life S
DAPCEP	Mercl
Detroit Brownfield Redevelopment Authority	Metro Autho
DTE Energy	Natał
Eastern Market Corporation	Detro
Educational Testing Services	Natio
Fifth Third Securities, Inc.	Oakla

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- Employment Litigation
- Commercial Litigation
- Insurance Litigation
- Pepsi Bottling Company PepsiCo Siebert Brandford Shank & Co., LLC St. John Health System The Economic Development Corporation of the City of Detroit Traverse Group University of Michigan University of Virginia Wayne County, Michigan Wayne State University Tag Holdings, LLC Vibration Control Technologies LLC Wellness Plan Wells Fargo Securities

Mission Statement

Our mission is to:

- 1. First and foremost, satisfy our client's needs by the delivery of quality, timely and cost-efficient legal services.
- 2. Enhance and further develop the Firm's reputation as a leading law firm in the nation and the communities served by the Firm.
- 3. Expand the scope of the Firm's services, strategically establish affiliations and offices in different geographic areas, and develop and maintain long term relationships with new and existing clients.
- 4. Attract, develop and retain talented attorneys and staff who are committed to, and take pride in, the goals of the Firm by offering challenging, competitive compensation, and a professional working environment.
- 5. Promote and encourage cultural and ethnic diversity in the composition of the Firm's workforce and among the Firm's clients.
- 6. Improve the quality of life in the communities in which the Firm practices through involvement in civic and charitable activities.

- Real Estate
- Real Estate Development
- Brownfield Development
- General Litigation
- Labor



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CONTACT:

Juan A. Gonzalez, Managing Director/Shareholder JAG@lgplaw.com

OFFICE LOCATIONS:

Central Florida Offices - Orlando, FL & Tampa, FL

South Florida Office - Miami, FL

WEBSITE: <u>www.lgplaw.com</u>

ABOUT THE FIRM: Liebler, Gonzalez & Portuondo is a full-service law firm established in 1997. Our firm prides itself on being one of the largest minority owned firms in Florida. In addition to being certified by the National Minority Supplier Development Counsel, this firm has been recognized by the Daily Business Review as the "Most Diverse Law Firm" in South Florida in January of 2010, 2011, 2013, 2014 and 2015.

Our founding Partners have been working together for over twenty years in the successful representation of numerous large financial institutions and sophisticated business entities. Each partner in LGP leads a dynamic team of highly qualified associates, paralegals and legal assistants, in the representation of its clients with the expertise of highly qualified lawyers, while at the same time providing cost effective solutions to each client's business and legal needs.

PRACTICE AREAS: Financial Institution Litigation - LGP represents clients in all aspects of litigation, including the defense of lender liability claims and of deposit/branch based claims, defense of claw back and Ponzi related claims, consumer finance claims (*including residential mortgages, credit cards, consumer loans*), violations of Federal and State securities laws, and the enforcement of commercial loans.

General Civil Litigation - LGP represents a wide spectrum of businesses. LGP acts as outside counsel for financial institutions, developers and businesses in general in the practice areas of commercial and contract litigation, construction and surety bond litigation, and real property litigation.

Consumer Class Action Defense - LGP defends clients in a variety of consumer class action suits, including Multi-District Litigation.

Commercial Transactions, **Banking and Corporate Law** - LGP structures and documents commercial transactions including transactions secured by real estate and various types of personal property. LGP also assists investors in the formation of business entities.

Real Estate Litigation - LGP represents owners, tenants and developers in all aspects of complex litigation and alternative dispute resolution, including ADA claims, complex commercial lease disputes, purchase contract disputes and premise liability.

Workouts and Loan Restructurings - LGP has extensive experience in the restructuring of defaulted loans, loan modifications and forbearance transactions.

Special Assets - LGP's special assets and asset recovery teams work closely with financial institutions to quickly and successfully resolve complex matters concerning automobile and vessel seizures, civil forfeiture actions, fraudulent mechanic's lien claims, multi-jurisdictional investigations and deceptive trade practices claims by utilizing a specialized range of provisional and prejudgment remedies. LGP lawyers act quickly to increase cash flow and preserve the value of the distressed asset.

Bankruptcy - Our extensive experience in bankruptcy is often employed in LGP's representation of financial institutions, property owners and landlords.

Labor & Employment - LGP has the depth of experience to handle virtually any employment issue a small or big company may face, including class and collective actions. In a pro-active effort to comply with the myriad of local, state and federal laws, we counsel and advise our clients on their day-to-day workplace issues and train management on ways to avoid lawsuits.

Restaurant, **Retail & Hospitality** - LGP defends claims involving general tort liability, slip and fall, negligent maintenance, negligent security and wrongful arrest/false imprisonment. Our team is skilled in identifying third parties obligated to indemnify claims, promptly resolving frivolous claims and evaluating potential exposure for meritorious claims.

Labeling Practice Group - LGP has defended numerous putative class actions (including attempted multi-district litigation) based on claims of improper labeling, marketing and other deceptive sales practices.

Complex Subpoena -LGP manages the document production, any objections to the subpoena, depositions and any examination of the former client at trial. Using this approach ensures that the conflicted attorney does not risk disqualification from the larger litigation.

Appellate Practice and Litigation Support - LGP represents its clients in all aspects of state and federal appellate practice.

Real Estate Law and Transactions - LGP represents clients in all aspects of the acquisition, sale, development, syndication, and leasing of commercial and residential properties. These clients include developers, builders and owners of commercial and residential real estate.

Municipal Bonds and Securities - LGP regularly represents municipalities, bond underwriters and corporate trustees in the public offering and private placement of municipal securities. These transactions include new money and refunding issues and defaulted bonds. LGP also represents lenders in letter of credit backed financings and tax exempt bond restructurings, and renders advice concerning compliance with SEC disclosure rules and regulations.



Providing an innovative, *unique strategy* through a diverse team

McDonnell & Associates is devoted to personalized, cost effective legal services through a diverse team of attorneys in the practice areas of Insurance Defense and Employment Law.





McDonnell & Associates actively promotes women and minorities in its hiring and promotional practices. Among the firm's leadership, 75% of our partners are women and 25% are minorities. Further, McDonnell & Associates actively recruits and partners with other diverse suppliers for goods and services utilized by the firm. The firm is active in the community; and most of our attorneys serve in various capacities with many charities.

Firm Demographics and Geographical Practice Area:

From our offices in Pennsylvania and New Jersey, McDonnell & Associates provides exceptional individualized legal services to some of our nation's largest corporations. We are a mid-sized litigation boutique with the experience of a large law firm. Our professionals represent businesses in the practice areas of employment law, transportation, premises liability, premises security, and products liability. Our lawyers have tried over 100 jury trials to defense verdicts in multiple jurisdictions. The firm's lawyers frequently serve as national or consulting counsel to a Fortune 500 corporation in catastrophic medically complex cases; and have created a network of preeminent medical experts to assist with the defense team. The firm also has specialized expertise in litigation arising from criminal acts of third parties where there are allegations of inadequate security or the misuse of firearms. In defending complex and catastrophic cases, our professionals utilize focus groups, mock trials, and on-line opinion exercises to develop favorable data-proven strategies and risk analysis. We have adapted the same winning strategies to employment and other complex business litigation.

Results:

Serve as coordinating and trial counsel for a large retailer for Complex Regional Pain Syndrome ("CRPS"), traumatic brain and spinal cord injury cases throughout the country. In that capacity, we recently obtained a defense verdict in New Jersey arising from a display collapse where the plaintiff demanded multi-million dollar damages allegedly due to CRPS treated with multiple surgical and interventional procedures.

Successfully defended a catastrophic multiple-fatality motor vehicle accident in two separate jurisdictions where the plaintiffs claimed that an employer required its manager to work a 22-hour shift before he fell asleep at the wheel during his drive home. Addressing a legal issue of first impression, both federal and state courts separately rejected any employer's duty to prevent a fatigued employee from operating his personal vehicle to drive home.

Successfully defended a workplace shooting for a large retailer where a customer purchased ammunition and then shot his wife, an off-duty employee, in the back of the store. The District Court and then the Third Circuit held that an employer has no duty to prevent domestic violence at the workplace and an ammunition retailer has no duty to screen purchasers for signs of mental illness or homicidal tendencies.

Served as defense counsel in formulating a national trial strategy for "take home" asbestos cases. Focus groups were conducted in multiple magnet jurisdictions throughout the country to test themes and evaluate likely jurors' reaction to certain epidemiological evidence.

Contact:

Courtney Seda McDonnell cseda@mcda-law.com

Attorney Recognition:

New Jersey Supreme Court Certified Civil Lawyer

Pennsylvania "Super Lawyers"® 2008-2016 Civil Litigation Defense

SmartCEO Brava Award 2014

First Judicial District Pro Bono Honor Roll 2010 and 2011

Victim Advocate of the Year Award by the Philadelphia Coalition for Victim's Advocacy

Pennsylvania "Super Lawyers-Rising Star"® Employment Litigation

Firm Recognition:

Martindale-Hubbell "AV" Preeminent Rated

Practice Areas:

- ✓ Employment Law
- ✓ Transportation
- ✓ Premises Liability
- ✓ Complex Torts
- ✓ Premises Security
- ✓ Products Liability
- ✓ Commercial Litigation

Representative Clients:

Wal-Mart Stores, Inc. Honeywell Lasko Products Inc. The Kroger Co. Excel Direct Inc. Variety Wholesalers Inc. Infor Global Solutions Cardinal Logistics

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FIRM PROFILE

Miletich PC is a nationally recognized law firm located in Denver, Colorado. The firm is ranked as a Tier I Best Law Firm in Litigation-Labor and Employment by U.S. News and Best Lawyers.

At Miletich PC, a balance of expertise, creativity and persuasive skills combine to provide clients with the best possible results. Together with the contributions of its attorneys and staff, the firm prides itself on providing superior legal representation to its clients. Miletich PC has successfully represented clients in a wide range of cases in areas such as employment law, insurance coverage and defense, professional liability and grievance defense, housing discrimination and civil rights, and general business litigation. The firm also provides counseling and advice to healthcare organizations.

Whether representing a large multi-national corporation on a wrongful termination claim or defending a business or nonprofit organization, an insurer, or an insured, in litigation or otherwise, Miletich PC's attorneys give consistent, personalized, excellent representation for each client. Founder Amy Miletich has been recognized by her peers for her superior legal skills and insights, receiving Martindale-Hubbell's Preeminent AV® ratings. She also has been designated a Colorado Super Lawyer in employment defense every year since 2007 and named a Top 50 Women Colorado Super Lawyer. Amy is listed in Best Lawyers in America. She is a National Director of the Defense Research Institute, a member of the Federation of Defense & Corporate Counsel, and a member of the International Association of Defense Counsel.

PRACTICE AREAS

Miletich PC has defended and advised clients in the following areas:

- Employment Litigation
- Insurance Coverage and Defense
- Employment Law Counseling

Housing Discrimination

- Professional Liability and Grievance Defense
- Commercial and General Litigation
- Civil Rights Law

Healthcare









Contacts

Néstor J. Navas nnavas@nrhlawpr.com

Carmen-Lucía Rodríguez clrodriguez@nrhlawpr.com

Gerardo J. Hernández ghernandez@nrhlawpr.com

VIG Tower, Suite 1005 1225 Ponce de León Ave. San Juan, Puerto Rico 00907 Phone (787) 724-2097 Fax (787) 724-2161

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About the Firm

Navas, Rodríguez & Hernández is a minority and women owned, AVrated, law firm, certified as a MBE by the National Minority Supplier Development Council. Our Firm was created close to a decade ago to provide unparalleled personalized service to our clients, while rendering reliable, objective, and thorough advice that will aide each client in fulfilling its personal and institutional objectives.

We boast an excellent group of professionals with diverse backgrounds and areas of practice and currently represent several Fortune 500, 1000 and Global 500 companies.

The law firm places an emphasis in providing its clients with preventive counseling to avert reaching decisions which could develop into costly litigation. In the eventuality that a litigation does take place, the firm provides its clients with experienced trial lawyers, who have excellent track records before the American Arbitration Association, the Courts of the Commonwealth of Puerto Rico, the United States District Court for the District of Puerto Rico, the United States Court of Appeals for the First Circuit and the Supreme Court of the United States of America as well as local and federal agencies.

Main Practice Areas

- Employment Law compliance and litigation
- Insurance defense litigation, including premises liability, products liability and professional liability, including medical malpractice
- Commercial litigation
- Commercial transactions including mergers, acquisitions, distribution and franchising
- Real Estate
- Banking Law, including financial services and collection

Representative Clients

Admiral Insurance Company Banco Popular de Puerto Rico Banco Santander de Puerto Rico Carico International, Inc. Correctional Health Services Corp. Diebold, Inc. Grupo Ferré Rangel Hogar Crea, Inc. Medical Card System, Inc. (MCS) Pacific Sunwear Stores Corp. Rent-A-Center, Inc. Sabre Corporation Seguros Triple S, Inc. The Home Depot Trueblue, Inc. Utica National Insurance Group





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What makes us different?

Our story.

Partners John Perez and Troy Morris founded P&M in 1997 with an idea to bring big law experience and skills to a small firm setting. For John and Troy, the foundation of the firm is hard, smart work.

Our people.

We may be small but we are mighty...and experienced. The majority of our attorneys have more than 10 years' experience and came to us from larger law firms or positions as in-house counsel at leading companies.

Our practice.

We are a full service business law firm practicing in the areas of commercial litigation, business transactions, employment, workers' compensation, real estate, property and premises liability and immigration.

Our clients.

We are privileged to represent large and mid-sized companies in the retail, restaurant, manufacturing, insurance, banking, transportation and logistics and real estate industries, to name a few.

> 1-855-580-7530 (O) 1-855-580-7535 (F) contact@perez-morris.com

REPRESENTATIVE CLIENTS

Abercrombie & Fitch American Eagle **Outfitters** Ann Taylor Stores Bath & Body Works **Bob Evans Farms** Caesars Entertainment Group Charter Hill Construction Delta Energy DHL/Exel DSW Express Gap Harris Architects Installed Building Products **MXD** Group Nationwide Children's Hospital Nationwide Insurance Norfolk Southern Railway Company Prudential PFRS of Ohio Rite-Aid Safelite Group Sears Steak 'N Shake Steiner + Associates The Ohio State Univ. Victoria's Secret Wendy's International Worthington Industries **XL** Insurance



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We leverage eight decades of experience with real estate transactional and litigation services to advise businesses and property owners, corporate real estate executives, financial lending institutions, franchisees/franchisors, shopping centers/retailer centers, landlords/tenants, property managers/real estate brokers, developers and real estate investors in Georgia and across the United States on matters relating to:

Acquisition & Sale of Property Condemnation & Eminent Domain Corporate Real Estate Services Lease Negotiation Lease Contracts/Agreements & Evictions Real Property Disputes & Litigation Workouts & Foreclosures









Super Lawyers









QUINTAIROS, PRIETO, WOOD & BOYER, P.A. Attorneys At Law

QPWB is the largest minority and women owned law firm in the nation. QPWB is a multi-practice law firm with approximately 367 attorneys serving clients from 19 offices in the United States and abroad across a spectrum of industries in the areas of:

- Appellate Practice
- Bankruptcy
- Commercial & Financial Services Litigation
- Corporate Litigation & Other Business Entity Transactions
- Environmental & Toxic Tort Litigation

- Labor, Employment & Immigration
- Insurance Defense & Coverage
- Professional, General, and Product Liability Defense
- Real Estate Transactions and Construction Litigation
- Workers' Compensation Defense

www.QPWBLaw.com

Eric W. Boyer, Managing Partner eboyer@qpwblaw.com | Miami, FL | 305-670-1101

Steve E. Baker, Partner sbaker@qpwblaw.com | Orlando, FL | 407-872-6011

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QUINTAIROS, PRIETO, WOOD & BOYER, P.A. Attorneys at Law

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FIRM BACKGROUND

QPWB is the largest **minority and woman-owned law firm in the United States. QPWB** is a full-service business law firm with over 367 **lawyers** in **19 offices** who provide legal representation to clients in over **35 jurisdictions** across the United States and beyond. QPWB is AV® rated by Martindale Hubbell and has an extensive trial success record which is available on the Firm's Web site at: <u>www.TopDefenseVerdicts.com</u>

PRACTICE AREAS

QPWB leverages the collective experience, diversity, and expertise of its lawyers to deliver unsurpassed representation and legal services to a myriad of public and private companies, professionals, entrepreneurs, and individuals in various industries and jurisdictions. The firm's strength lies within its experience in handling a broad range of complex litigation, corporate, and commercial matters. QPWB's **practice areas** include:

- Administrative Law
- Appellate Practice
- Automobile and Commercial Fleet Liability
- Bankruptcy, Creditors' Rights & Workouts
- Commercial and Financial Services Litigation
- Condominium/Homeowner Association Law
- Corporate Litigation & Other Business Entity Transactions
- Corporate, Securities, and Mergers & Acquisitions
- Directors and Officers
- Environmental and Toxic Tort Litigation
- Errors and Omissions
- Extra-Contractual Claims (including Bad Faith)
- Fraudulent Claims
- Insurance Defense and Coverage
- Insurer Recovery Actions

- Labor, Employment and Immigration
- Land Use and Zoning
- Life, Health & Disability Product Litigation (ERISA)

Phone: 305-670-1101

Fax:

305-670-1161

- Marine Insurance, Admiralty and Maritime Law
- Medical Malpractice and Long Term Care Litigation
- •Personal Injury Litigation
- Premises Liability
- Product Development
- Product Liability
- Professional and General Liability Defense
- Property Damage Claims
- Regulatory
- Real Estate and Construction Transactions & Litigation
- Trucking and Transportation
- Workers' Compensation Defense

REPRESENTATIVE CLIENTS & INDUSTRIES

QPWB represents local, national and international corporations and businesses, and major insurance companies. The Firm also represents government agencies in local and state matters. Firm clients include:

AIG

Coca Cola

- CNA
- Comcast

Marriott Int'l.

•

Prudential

State of Florida

- Travelers
- U-Haul
- McDonald's Starbucks
- Yum Brands
- **DEMOGRAPHICS GEOGRAPHIC PRACTICE AREA**

QPWB is well-positioned to deliver client counsel and comprehensive legal services throughout the country and abroad. QPWB attorneys collaborate across major practice areas in an integrated network of **19 fully staffed offices** in major cities in **Florida**, **Kentucky**, **Illinois**, **Arizona**, **Texas**, **California**, **Michigan**, **the U.S. Virgin Islands and Georgia**. QPWB **office locations** include: **FLORIDA**: Miami, Fort Lauderdale, Orlando, Tampa, Jacksonville, Tallahassee, Fort Myers, W. Palm Beach, Pensacola, and Panama City; **KENTUCKY**: Louisville and Lexington; **ILLINOIS**: Chicago; **ARIZONA**: Phoenix; **TEXAS**: Dallas; **CALIFORNIA**: Los Angeles; **MICHIGAN**: Novi; **U.S. Virgin Islands**; and **GEORGIA**: Atlanta.

CONTACT PARTNERS

Eric W. Boyer, Managing Partner eboyer@qpwblaw.com (305) 670-1101



ATTORNEYS & COUNSELORS

REYESKURSON

RK is a minority-certified firm that specializes in the dynamic intersection between business and government. Our diverse backgrounds in business, government, and law enable our attorneys to draw upon a wealth of contacts and experience.

SPRINGFIELD

CHICAGO

FIRM BACKGROUND

Our lawyers have owned and operated businesses, served in government, and worked in large corporations. As experienced professionals, we have the insight to understand our client's needs, the foresight to anticipate the consequences, and the innovation to cut through complexities.

MIAMI

We are affiliated with The Roosevelt Group, Compass Public Affairs, and the Miami-based law firm Llorente & Heckler, P.A..

DIVERSITY

Reyes Kurson has been a minority owned law firm since its inception in in 2005. Our commitment to diversity is reflected in the firm's ownership, associate ranks, and support staff.

PRACTICE AREAS

ADMINISTRATIVE

REYES KURSON

We help clients navigate the complex processes of securing licenses at all levels of government, from business licenses at the local level to medical cannabis and financial services licenses at the state level.

CORPORATE

Our business practice covers legal services from corporate formation and review of governance documents, to merger, sale, and acquisition.

EMPLOYMENT

Reyes Kurson helps our clients understand the complex and sensitive nature of workplace rights and litigation.

FINANCE

Our lawyers are respected leaders in the area of public and corporate finance, qualified to serve as bond counsel, disclosure counsel, underwriter's counsel, and issuer's counsel.

GOVERNMENT

The prospect of interacting with government and dealing with regulations can be daunting. Our team helps businesses navigate the challenging milieu of government projects, including contracts and public-private partnerships.

LAND USE

Land use legal work is a multi-faceted endeavor requiring flexibility, creativity, and persistence. Reyes Kurson offers tailored solutions that involve political organizing, community messaging, and legal maneuvering.

LITIGATION

No matter your issue, our experienced and successful team of litigators is ready to help you achieve success in the courtroom and beyond.

REAL ESTATE

Reyes Kurson's team of lawyers uses our practical knowledge to help our clients negotiate and consummate transactions in local and national markets, avoiding unnecessary delays and expenses.

CONTACT

Amy Kurson akurson@rkchicago.com 312-775-2691 Victor Reyes vreyes@rkchicago.com 312-315-3237



RL&L's highly experienced attorneys provide trusted counsel whenever it is needed. Our Strategy and legal advice is always centered on the desired objectives and goals of each client.

Trial Work | Lending & Finance | Real Estate Transactions & Development | Business and Corporate Transactions | Labor & Employment Law | Intellectual Property Transactions

Results. Leadership. Lasting Value.

RUSING LOPEZ & LIZARDI, PLLC, is a recognized leader in commercial litigation and business counsel. RL&L has a preeminent presence in the increasingly crowded Arizona legal market. Celebrating our **25th** year, RL&L's legal team is committed to exceeding client expectations by providing premium legal services directed to meeting clients' needs and achieving their business and personal goals. We have been called the "most entrepreneurial" of the Tucson-based firms.

Established in 1992, RL&L was founded by Stanford Law School classmates Mick Rusing and Pat Lopez. Their combined experience, along with fellow equity partners, Oscar Lizardi, fellow Stanford classmate, Tim Reckart and the legal expertise of the other attorneys who have joined them, enables our firm to effectively and efficiently represent business clients and individuals in a wide range of legal matters. RL&L's sustainable value has allowed us to grow into one of Tucson's most experienced, prominent, and dynamic full-service law firms and is home to some of the nation's most accomplished attorneys.

6363 N. Swan Road, Suite 151 | Tucson AZ 86718 | 520.792.4800

www.rllaz.com



About Walsworth

Walsworth was founded over 25 years ago, based on a sincere commitment to use our experience, resources and diverse backgrounds to best serve our clients' needs. Since 1989, the firm has grown to over 85 attorneys and continues to expand. Our goal is to be our clients' first choice for legal representation.

From our offices in California—Orange, Los Angeles and San Francisco—our attorneys have extensive experience in a variety of litigation and transactional matters to meet our clients' objectives. Our work includes advice and counseling in complex business and litigation matters, handling litigation in state and federal courts, and briefing and arguing appeals in courts, including the California Supreme Court and the Ninth Circuit Federal Court of Appeals. From our California base, we have also handled and tried matters in several states and internationally, including serving as national trial counsel.

Retail, Restaurant and Hospitality Industry

Walsworth's team of more than 10 lawyers with over 30 years of experience focuses on providing clients with excellent service, immersing ourselves in our clients' businesses to fully comprehend the unique issues facing the retail, restaurant and hospitality industries. In every case, we seek to assess risk at an early stage and communicate regularly with our clients to develop strategies in order to achieve the best possible outcome.

Our team has built an impressive track record of successfully defending a wide variety of clients in these industries. From employment to product safety issues, product manufacturing, labeling and distribution, and from personal injury to commercial litigation, our lawyers partner with clients to deliver high-quality legal services in order to meet each client's unique business objectives.

Strong Commitment to Diversity

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Women's Business Enterprise National Council (WBENC) and by the California Public Utilities Commission, and we are the largest certified WBE law firm in the U.S. Walsworth is also a member of the National Association of Minority &

Walsworth is a certified Women's Business Enterprise (WBE) by the

Women Owned Law Firms (NAMWOLF). We are the largest law firm member in California, and the third largest nationwide.

Walsworth earned top rankings in 2016 in *Law360*"s best law firms for women, garnering:

- No. I spot on "The Ceiling Smashers" list
- No. I spot on "The Best Firms for Female Attorneys" list

Rudy R. Perrino Los Angeles, CA (213) 489-4820



Laurie E. Sherwood San Francisco, CA (415) 781-7072



Firm Areas of Focus

- Asbestos Litigation
- Business and Real Estate Law
- Construction Law
- Employment Law
- Environmental Law
- Food Law
- General Liability
- Life Sciences Law
- Premises Liability
- Product Liability
- Professional Liability
- Public Entity Law
- Toxic Tort Law
- Travel, Tourism & Hospitality Law

Industry Focus Overview

- Employment
- Real Estate
- Personal Injury
- Product Liability
- Premises Liability
- Food & Beverage
- Agreement Review
- Commercial Litigation



Los Angeles, CA (213) 489-4820

WFBM.COM

Christopher M. McDonald

Orange, CA

(714) 634-2522

Key Contacts

Wells, Anderson & Race llc attorneys at law

1700 Broadway, Suite 1020 Denver, CO 80290 303-830-1212 WWW.WARLLC.COM

Wells, Anderson & Race, LLC is a women-owned law firm founded in 1995. We are proud to be celebrating our 20th Anniversary. The attorneys at Wells, Anderson & Race, LLC are well known for their talents as trial lawyers, having represented clients in complex litigation throughout the country. The members of Wells, Anderson & Race, LLC have extensive experience serving their clients with the highest standards of excellence and ethics. The firm's practice concentrates on litigation, particularly insurance coverage and defense, bad faith defense, arson and insurance fraud, premises and product liability, aviation, employment, civil rights defense, construction defect, developing law on expert evidence and the defense of mass torts. The firm's appellate practice includes not only cases tried by the firm, but amicus briefs submitted to the United States Supreme Court, Circuit Courts, and state Supreme Courts for the Product Liability Advisory Council.

Wells, Anderson & Race, LLC attorneys are leaders in legal and civic organizations such as NAMWOLF, the International Association of Defense Counsel, the Product Liability Advisory Council, RIMS and the Faculty of Federal Advocates. Our lawyers promote effective trial advocacy through various organizations, including the National Institute for Trial Advocacy, the Colorado Defense Lawyers Association Trial Academy, and the American Inns of Court. The firm has recently taken the lead in preparation of NAMWOLF's national compendium on premises liability.

Wells, Anderson & Race, LLC attorneys represent national and international clients in restaurant and retail industries, including department stores, soft-drink manufacturers, and restaurants. We have experience in defending a variety of types of cases, from falling merchandise and slippery floors to bacterial contamination, including e-coli, and ingestion of foreign materials. In defending these types of cases, Wells, Anderson & Race, LLC often employs a team approach to be most successful in handling these cases for our clients. First, we identify and select team members. Then, an in-house attorney handles the procedural management of a client team, meeting with the team to set expectations, including compliance with litigation guidelines and billing criteria. Our teams meet regularly to discuss issues arising in our cases and how to consistently and effectively address those issues. This management is not billed to the files but is part of our efficiency and quality control.

Wells, Anderson & Race, LLC is committed to attorney training and mentoring. In addition to continuing legal education, the firm holds monthly attorney training sessions covering general topics, such as diversity, use of social media and recent changes in law; as well as specific areas such as taking and defending depositions, written discovery, and legal research. Wells, Anderson & Race, LLC also conducts specific trial skills training, including jury selection, opening statement, direct and cross-examination of lay and expert witnesses, and closing arguments. All of the firm's attorneys, both members and associates, participate in these educational opportunities.

Premises liability in Colorado is governed exclusively by statute, C. R. S. § 13-21-115. A plaintiff's status may be a trespasser, licensee, or invitee; and the property owner's duty to the plaintiff is defined by a plaintiff's status. For example, a trespasser may only recover for damages caused willfully or deliberately by the landowner. Most business patrons, meaning individuals entering into the premises to engage in business transactions in which the customer and the landowner share a mutual interest, are classified as invitees. The customer-invitee can recover damages caused by the landowner's unreasonable failure to exercise reasonable care to protect against the dangers of which the landowner actually knew or should have known. The third category, licensee, is a person who enters into a premises for the licensee's own convenience or to advance the licensee's own interests, albeit with the owner's consent. A licensee may recover damages caused by the landowner of which the landowner actually knew. A licensee may also recover damages caused by the landowner's unreasonable failure to warn of a danger of which the landowner actually knew existed even though the danger was not created by the landowner and the danger is not ordinarily present on the property.

Wells, Anderson & Race, LLC's team management approach helps ensure consistent treatment of the statutory classifications even when handling a large number of cases at one time for our restaurant and retail clients. Whether preparing initial mandatory disclosures, responding to a plaintiff's written discovery requests, preparing for a client's fact and 30(b)(6) witness depositions, pre-trial and dispositive motions, and even trial itself, our teamwork and consistency produce results.

When an incident occurs, Wells, Anderson & Race, LLC's attorneys are ready to respond to the location, conduct, or participate in, an investigation of the incident, including interviewing witnesses, preserving evidence, expert witness retention and providing guidance with the anticipated protection afforded by the attorney-client privilege and the work product doctrine. Our extensive experience, when coupled with a prompt investigation, permits an accurate evaluation of both exposure and defense costs. If the possibility exists for early resolution, the client should have the opportunity to explore that possibility armed with relevant information, not just the plaintiff's demand.

The practice of law is invigorating, demanding and personally satisfying. Service to our clients and the legal system provides us with the means to fulfill our personal goals and contribute to the just resolution of disputes. We are dedicated to ethical, innovative, and energetic representation of our clients. We provide creative solutions through counseling and advocacy. We respect and value our professional relationships within the firm and with our clients. Our quality of professional life permits us to provide exceptional service and unparalleled value to our clients.

As a member of NAMWOLF, the National Association of Minority and Women-owned Law Firms, Wells, Anderson & Race, LLC is committed to diversity. In 2011, The Women's Business Enterprise granted certification to the firm as a Women's Business Enterprise (WBE). Wells, Anderson & Race, LLC is a founding member of the Colorado Campaign of Inclusive Excellence, now known as the Center for Legal Inclusiveness.

Contact Larry McClung at lsmcclung@warllc.com or Rachel Ollar Entrican at rentrican@warllc.com

WILSON TURNER KOSMO

Wilson Turner Kosmo is **one of the largest certified women-owned law firms in California** and represents a diverse client base in:

- Class Action
- Employment
- Product Liability
- General Business Litigation

Founded in 1991 and celebrating our 25th anniversary, Wilson Turner Kosmo continues to be a **proud member and supporter of NAMWOLF for 14 years.** We are proud to continue our support of NAMWOLF and its mission

Meet Our People



Claudette G. Wilson



Vickie E. Turner



Robin A. Wofford





Meryl C. Maneker



Katherine K. Pothier

Equality | Excellence | Collaboration | Commitment | Passion

www.wilsonturnerkosmo.com



Why Wilson Turner Kosmo?

We Are Recognized For Quality & Excellence

Wilson Turner Kosmo's business litigation team is recognized by the bench and bar to be among the region's finest trial counsel. Our 30 attorneys have extensive experience as lead counsel in jury and bench trials in state and federal courts as well as in arbitrations and mediations throughout the State of California. Our firm routinely provides representation in complex, class action and mass tort litigation and is AV rated and listed in Martindale-Hubbell's *Bar Register of Preeminent Lawyers*. Wilson Turner Kosmo was also **recognized in Corporate Counsel magazine as a Go-To law firm for Fortune 100 companies.**

We Have A Diverse Practice Profile

Our clients range from Fortune 50 companies to smaller businesses in a variety of industries including manufacturing, retail, real estate, banking, transportation, oil and gas, technology, biotech, pharmaceutical and other industries. We represent clients in a broad range of matters including:

- Business Litigation
- Complex Class Actions
- Employment Litigation & Counseling
- Health Care
- Products Liability
- Trade Secret Litigation

We Keep A Close Eye On Your Bottom Line

The partners tailor the size and makeup of each litigation team to the requirements of individual cases and clients. The number of people involved in each matter is sized in order to minimize duplication of effort, maximize continuity and maintain direct client contact. This approach **significantly reduces our clients' overall litigation expense.**

We Are Proud Of Our Record

Representative Successes:

- Obtained defense verdict and a significant cost award in a retaliation case for a Fortune 100 company following a state court jury trial in downtown San Diego.
- Obtained a 12-0 defense verdict on a defamation/disability discrimination case for a Fortune 100 company following a state court jury trial in downtown Los Angeles.
- Obtained a complete defense verdict following a jury trial on a breach of warranty case for a major automobile manufacturer.
- Obtained dismissal of a wage and hour class action for a major retailer after Plaintiff's deposition.
- Successfully represented a large automobile manufacturer in a Section 17200 and fraud class action alleging deceptive marketing of minivans in California.
- Published California court of appeal decision establishing that continuing violation doctrine does not apply to extend statute of limitations after DFEH issues right to sue notice.

Learn more about who we are at www.wilsonturnerkosmo.com.

NAMWOLF RETAIL, RESTAURANT, & HOSPITALITY

PRACTICE AREA COMMITTEE

Retail, Restaurant and Hospitality PAC Chairs:

Ruben A. Smith

AlvaradoSmith Email: rsmith@alvaradosmith.com Telephone: 714.852.6840

Janeen N. Lofton

Liebler, Gonzalez & Portuondo Email: jnl@lgplaw.com Telephone: 305.379.0400