



Pablo S. Quesada

Partner

Chair, Corporate, M&A and Real Estate Groups

PRACTICE AREAS

- Corporate, M&A and Commercial Transactions
- Corporate Finance Practice
- Commercial, Financial & Banking Litigation
- Nationwide Recovery Program
- Healthcare (Litigation, Regulatory & Transactional)
- Real Estate

EDUCATION

- J.D., Florida State University (cum laude)
- B.B.A., University of Miami, Accounting

BAR ADMISSIONS

- Florida
- Georgia
- New York

FOREIGN LANGUAGES

- Fluent in Spanish

CONTACT

- pquesada@dQMLaw.com

www.dQMLaw.com

Pablo S. Quesada is a founding partner with nearly 30 years of experience advising clients across the corporate, real estate, healthcare, and insurance sectors. He has led a wide array of complex transactions, including mergers and acquisitions, private equity investments, real estate deals, and sophisticated financing arrangements.

His transactional practice spans multiple industries and jurisdictions, including the acquisition of healthcare facilities, telecommunications and defense technology companies, branded consumer product lines, and cross-border investments involving Latin America and Europe. Mr. Quesada has deep experience advising on all stages of M&A transactions—structuring, due diligence, negotiation, and post-closing integration. He regularly serves as lead counsel on buy-side transactions involving domestic and international targets with a focus on strategic acquirers. He is often called upon to lead multijurisdictional deal teams as part of high-value transactions, including equity and asset deals, joint ventures and strategic partnerships.

Mr. Quesada also maintains a robust real estate and finance practice, representing institutional lenders, private investors, and developers in the acquisition, financing, and development of commercial and mixed-use projects throughout the United States. His experience includes mortgage, mezzanine, and asset-based lending, land development, and large-scale joint ventures. He has negotiated complex leasing, entitlement, and hospitality transactions and routinely advises on lending structures, including warehouse lines, term loans, and working capital facilities.

In addition to his transactional work, Mr. Quesada is a seasoned commercial litigator. He represents corporations, financial institutions, healthcare entities, and insurers in high-stakes disputes involving provider claims, agency disputes, indemnification rights, insurance coverage, and reinsurance. Notable matters include the successful defense of a Fortune 100 insurance company in an agent termination claim; representation of a Fortune 100 healthcare company in indemnification claims arising from a medical practice acquisition; and defense of specialty insurers in coverage and reinsurance disputes. He has represented a Fortune 150 financial institution in complex real estate litigation and advised commercial landlords in eviction and enforcement proceedings across the retail, office, and industrial sectors.

Mr. Quesada also has significant experience in business litigation involving shareholder and partnership disputes, board governance issues, fiduciary claims, securities fraud, and other fraud-based causes of action. He also litigates matters involving real estate disputes and business torts and has defended clients against allegations of mortgage fraud and bribery, securing favorable outcomes across the board.

Before d'QM, Mr. Quesada founded and was co-managing partner (for nearly 20 years) of the Miami-based firm SMGQ Law. Earlier in his career, he served as Regional Counsel for VISA's Latin America and Caribbean Region, where he acted as lead counsel to all business units in VISA's regional headquarters in Miami and its sub-regional offices in Chile, Mexico, and Venezuela. At VISA, his work focused on legal and regulatory matters affecting the payment industry, including oversight of data privacy, consumer protection compliance, and the legal review and facilitating of financial transactions involving its members banks including their securitization of credit card receivables. Prior to VISA, Mr. Quesada had been a corporate and securities attorney at K&L Gates LLP (formerly Kirkpatrick & Lockhart LLP), advising on the Securities Act of 1933 and the Securities Exchange Act of 1934 compliance and filings, including public offerings, private placements, and periodic reporting obligations.

Mr. Quesada's unique combination of in-house, large firm, and boutique practice experience enables him to offer strategic, business-minded counsel across transactions, disputes, and regulatory matters.

NOTABLE RECOGNITIONS

- AV® Preeminent™ Rating by Martindale Hubbell, the highest peer rating possible
- Best Lawyer, The Best Lawyers in America
- Super Lawyer, Super Lawyers Magazine
- Top Lawyer, South Florida Legal Guide
- South Florida Lawyer to Watch, Attorney at Law Magazine (Attorney At Law's 2018 Top Lawyers)

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