# JAMES P. HERMANCE

Wargo & French LLP 999 Peachtree Street, N.E. 26<sup>th</sup> Floor Atlanta, Georgia 30309 404.853.1525 Direct Dial Number 404.853.1526 Direct Fax Number

### **Practice Areas:**

Mr. Hermance practices in the following areas:

Commercial Real Estate General Corporate and Securities Mergers and Acquisitions Franchise Law

# **Representative Matters:**

- Counsel to companies with respect to the planning, acquisition, disposition, leasing, financing, construction and development of real property from initial site identification, through due diligence, permitting and approvals, closing and construction.
- Counsel to private companies in connection with debt financings, including structuring and negotiating the terms of the financings and closing the transactions.
- Counsel to lending institutions and lending sources on structuring commercial real estate loans and financings.
- Counsel to private real estate entities in connection with contribution of real estate properties to public real estate investment trusts, including structuring and negotiating the terms of the transactions and closing the transactions.
- Counsel to small and mid-market businesses in structuring, negotiating and drafting venture capital and other private equity financing arrangements and related corporate governance, executive compensation, securities law compliance and due diligence issues.

- Represented franchisors with respect to general corporate matters, preparing Uniform Franchise Offering Circulars, registering franchise offerings in various states, and drafting and negotiating Franchise Agreements with franchisees.
- Represented franchisees in negotiating franchise agreements and other agreements with franchisors, and in buying, selling and transferring the franchised businesses.
- Counsel to investment advisers and broker dealers with respect to general corporate matters and ongoing compliance with regulatory requirements.
- Represented major telecommunications company in negotiating licensing agreements, vendor agreements, equipment leasing agreements, service agreements and product purchase agreements.
- Represented buyers and sellers in private multimillion dollar acquisition and divestiture transactions and merger transactions, including structuring the transactions, undertaking due diligence, negotiating and drafting the documentation for the transactions.

# **Education:**

**New York University School of Law**, New York, New York L.L.M., Corporations-Securities, 1976

University of Toledo School of Law, Toledo, Ohio J.D., 1975

**Marietta College**, Marietta, Ohio B.A., 1972

#### **Professional Activities:**

- Member of the Corporate and Banking Law section of the State Bar of Georgia and the Finance and Securities Law and International Law sections of the Atlanta Bar Association
- Member of the Business Law and International Law Practice sections of the American Bar Association
- Mr. Hermance served as an attorney with the United States Securities and Exchange Commission's Division of Corporate Finance in Washington, D.C.

### **Bar and Court Admissions:**

• State Bars of Georgia, New York and the District of Columbia