

Corporate, M&A and Commercial Transactions

At d'QM, we provide business-focused legal guidance to clients navigating corporate growth, structural change, and commercial expansion. We counsel a diverse client base — including corporations, partnerships, family offices, high-net-worth individuals, and investor groups — through the full lifecycle of business operations, from formation to exit. Our team is especially active in the insurance, financial services and healthcare sectors.

CORPORATE STRUCTURING AND GOVERNANCE

Our team advises on the formation and structuring of legal entities, as well as the full range of corporate governance matters. We help clients build strong legal foundations and navigate the practical and legal responsibilities of management, shareholders, and boards. We also assist in the creation of internal governance policies, board committees, and shareholder procedures to align decision-making with long-term goals and regulatory expectations.

MERGERS, ACQUISITIONS & STRATEGIC TRANSACTIONS

- Our attorneys represent buyers, sellers, and investors in a wide range of transactions, including:
- Mergers and consolidations
- Stock and asset purchases
- Joint ventures and strategic alliances
- Equity investments and recapitalizations
- Spin-offs, reorganizations, and divestitures

We handle every phase of the deal, including term sheet negotiation, due diligence, regulatory analysis, and the drafting and execution of transaction documents. Our practical, business-minded approach ensures efficiency while managing risk and protecting long-term value.

COMMERCIAL AGREEMENTS ACROSS SECTORS

In addition to complex transactions, we draft and negotiate the contracts that govern day-to-day

operations and strategic relationships. These include:

- Supply, manufacturing, and logistics agreements
- Licensing and distribution contracts
- Service and consulting agreements
- Employment, confidentiality, and restrictive covenant agreements
- Reseller, commission, and referral arrangements
- Commercial sales and UCC Article 2 agreements

Our attorneys routinely advise clients on cross-border transactions, online commerce, and digital payment arrangements, applying a tailored approach to each industry and jurisdiction.

REPRESENTATIVE MATTERS

- Acquisition of a publicly traded company for the operation of medical facilities
Acquisition of acute care hospitals in the Southeastern U.S.
- Acquisition of a classified, military grade communications device and related technology
- Acquisition of a significant U.S. juice producer and brand
- Acquisition of the US division of a Netherlands-based grower, importer, and distributor of fresh cut flowers
- Acquisition of a leading grower, importer and distributor of premium, fresh-cut flowers with operations in the U.S. and Latin America
- Sale of a Miami-based aircraft repair station in the sale of its operations to a publicly traded company and the negotiation of the management team's buy-out
- Sale of physician practice group, with retained interest through partial share exchange
- Sale via merger of a medical equipment company
- Sale by U.S.-based multinational of its U.S. operations
- Restructuring of a multinational's worldwide operations



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